



QUARTERLY INVESTMENT BULLETIN

APRIL TO JUNE 2023

FROM EXECUTIVE DIRECTOR'S DESK

Our dear esteemed readers,

TIC team proudly presents you our first quarterly Investment Bulletin covering April – June 2023. This edition represents a consolidation of the work we've done in the last quarter.

The administration of HE Dr Samia Suluhu Hassan, President of the United Republic of Tanzania has identified Investment as an important lever of economic dynamism, growth and poverty reduction. With a significant number of reforms including a new investment code, arbitration act regulatory streamlining and the peaceful rule of law, Tanzania has become one of the leading investment destinations in Africa.

In this edition, we've proudly showcased a strong quarterly performance compared to similar previous periods and lay a solid foundation for our optimism. Manufacturing continued to lead the way with agriculture, logistics and transport as well as Commercial real estate in a closed cluster

A unique feature introduced in this edition is tracking the performance of registered investment. For the first time, TIC can boast its conversion rate. For projects registered between January – March 2023, at least 64% of them have

broken ground. The figure is 16% for projects registered between April and June 2023 by the time this bulletin went to publication.

The pace of reforms is high. The pace of investment is even higher. Our modernization of the Centre aim to place us front and centre in supporting, attracting and landing sustainable investments for jobs, incomes, forex, taxes and technology.

It is our hope that the information shared here provides you with useful insights about Tanzania as an investment destination and outlines clearly the vision of HE President Dr. Samia Suluhu Hassan of using Investment as a critical transformational tool for the economy to the broader benefit of Tanzanians. We hope the data gets you closer to the right investment decision, which is coming to invest in Tanzania, Africa's newest and best investment destination.

We're open for business 24/7

Gilead Teri
Executive Director
Tanzania Investment Centre



TABLE OF CONTENTS

| | |
|--|-----|
| FROM EXECUTIVE DIRECTOR'S DESK | ii |
| TABLE OF CONTENTS | iii |
| LIST OF TABLES | iv |
| LIST OF PICTURES | iv |
| LIST OF FIGURES | iv |
| LIST OF ABBREVIATIONS AND ACRONYMS | v |
| ACKNOWLEDGEMENT | vi |
| SECTION ONE: INVESTMENT PERFORMANCE | 01 |
| SECTION TWO: ONE-STOP FACILITATION CENTRE (OSFC) SERVICES | 08 |
| SECTION THREE: INVESTORS STORIES | 15 |
| SECTION FOUR: INVESTMENT MISSIONS | 21 |
| SECTION FIVE: PROMOTING DOMESTIC INVESTMENT OPPORTUNITIES | 23 |
| SECTION SIX: STAKEHOLDERS' TESTIMONIALS | 35 |



LIST OF TABLES

| | |
|---|----|
| Table 2.1: Implementation the Sampled Projects January to March 2023 | 8 |
| Table 2.2: Implementation of the Sampled Projects April-June, 2023 | 9 |
| Table 2.3: Mergers and Acquisition Investments | 14 |
| Table 5.1: Construction of Mtwara Mbambabay Mchuchuma/Liganga Standard Gauge Railway Project | 23 |
| Table 5.2: Project drying and packing of Sardines (Rastrineobola Argentea) | 25 |
| Table 5.3: Star City Project | 27 |
| Table 5.4: Investment Opportunities in Dar es Salaam Region | 29 |
| Table 5.5: Investment Opportunities in Mwanza Region | 30 |
| Table 5.6: Investment Opportunities in Mbeya Region | 31 |
| Table 5.7: Investment Opportunities in Dodoma Region | 32 |
| Table 5.8: Investment Opportunities in Kilimanjaro Region | 32 |
| Table 5.9: Investment opportunities addressing SDGs and national plans | 34 |

LIST OF PICTURES

| | |
|--|----|
| Picture 3.1: GFA Assemblers Products | 16 |
| Picture 3.2: Singita Tented Camps and reserves | 20 |
| Picture 5.1: Development of modern sardines packing, processing and labelling infrastructures | 26 |
| Picture 5.2: EPZ layout-map for Star Infrastructure Development (T) in Morogoro Region. | 27 |
| Picture 5.3: Aerial Photograph of the Star-City Special Economic Zone Located at Tungi in Morogoro Region | 28 |

LIST OF FIGURES

| | |
|--|----|
| Figure 1.1: Trends on investments, capital and jobs | 1 |
| Figure 1.2: Summary of investments by Sector | 2 |
| Figure 1.3: Projects Ownership | 3 |
| Figure 1.4: Investment per Regional Distribution | 4 |
| Figure 1.5: Expansion Registered Projects | 5 |
| Figure 1.6: Comparison of FDI and DI | 6 |
| Figure 1.7: Source of FDI and DI. | 7 |
| Figure 1.8: Top five sources of FDI | 7 |
| Figure 2.1: Permits, Licenses and Approvals issued | 9 |
| Figure 2.2: Aftercares conducted | 10 |
| Figure 2.3: Consultation Services | 10 |
| Figure 2.4: Investment Fact findings mission by country of origin | 11 |
| Figure 2.5: Potential Investors by sector of interest | 12 |
| Figure 2.6: Trend of visitors in e-Regulations | 13 |
| Figure 4.1: Outbound Missions | 21 |
| Figure 4.2: Inbound Missions | 22 |

LIST OF ABBREVIATIONS AND ACRONYMS

| | |
|-----------------|---|
| CKD | Complete Knocked-Down |
| COMESA | Common Market for Eastern and Southern Africa |
| DIIs | Domestic Investments |
| EAC | East Africa Community |
| EPZA | Export Processing Zones Authority |
| FDIs | Foreign Direct Investments |
| ICC | Investment Call Centre |
| JNIA | Julius Nyerere International Airport |
| M&A | Mergers and Acquisition |
| MDAs | Ministries Departments and Agencies |
| MLHHSDD | Ministry of Lands, Housing and Human Settlements Development |
| MOHA | Ministry of Home Affairs |
| NCC | National Capital Centre |
| NSSF | National Social Security Fund |
| OSFC | TIC One-Stop-Facilitation Centre |
| PPP | Public-Private Partnerships |
| PMO-LYED | Prime Minister's Office Labour, Youth, Employment and Persons with Disability |
| RISE | Research & Innovation for the Serengeti Ecosystem |
| SADC | Southern African Development Cooperation |
| SDG | Sustainable Development Goals |
| SGR | Standard Gauge Railway |
| SIDTL | Star Infrastructure Development (T) Ltd |
| SWEACC | Swedish - East African Chamber of Commerce |
| TASAC | Tanzania Shipping Agencies Corporation |
| TAWA | Tanzania Wildlife Management Authority |
| TCCIA | Tanzania Chamber of Commerce |
| TCCIA | Tanzania Chamber of Commerce |
| TCRA | Tanzania Communication Regulatory Authority |
| TFRA | Tanzania Fertilizer Regulatory Authority |
| TIC | Tanzania Investment Centre |
| TIN | Tax Identification Number |
| TPA | Tanzania Port Authority |
| TTB | Tanzania Tourist Board |
| USD | United States Dollar |



ACKNOWLEDGEMENT

The July 2023 edition, is the first ever of many Quarterly Investment Bulletins to follow in the series of issues of the publication. It replaces the monthly issues and as such we will be issuing it on quarterly basis starting from this issue. The edition is a product of TIC's in-house artistic and editorial talents housed in various Departments and Units at the Centre, including Research and Planning, Investment Promotion and Investment Facilitation. Moreover, contribution of experts at the TIC One-Stop-Facilitation Centre (OSFC) could not be underrated. This document, therefore, stands out as an exhibit of finely articulated and coordinated efforts administered by the Research and Planning Section under the Department of Research, Planning and Information Systems at Tanzania Investment Centre.

The overall effort was coordinated by Mr. Nestory Ernest Kissima (Senior Investment Officer). The data collection, processing, analysis, and report writing was carried by a dedicated team at the Research and Planning Unit, which included: Ms. Anna E. Lyimo (Research and Planning Manager),

Ms. Pendo Gondwe (Manager), Mr. Gaudence N. Mmassy (Senior Investment Officer), and Ms. Marcela Anton (Investment Officer). The Team equally benefited from expert and leadership from Mr. Shani Mayosa, Director of Corporate Affairs, while enjoying professional guidance throughout the report preparation from Mr. Gilead John Teri, Executive Director of Tanzania Investment Centre.

Special thanks to the team and contributing Stakeholders from Ministries, Departments and Agencies (MDAs) as well as the Private Sector actors, for we owe them appreciation for their priceless comments, testimonials and inputs in giving this edition a look, feel and taste it bears.

Last but not least, as the editorial team, we assume liability for contextual or editorial mishaps and we are delighted to welcome stakeholder feedback on this bulletin's content for further improvement. Please, direct all observations and inquiries to Ms. Anna Lyimo (anna.lyimo@tic.go.tz) and Shani Mayosa (shani.mayosa@tic.go.tz).

Please, seat back and enjoy your reading!

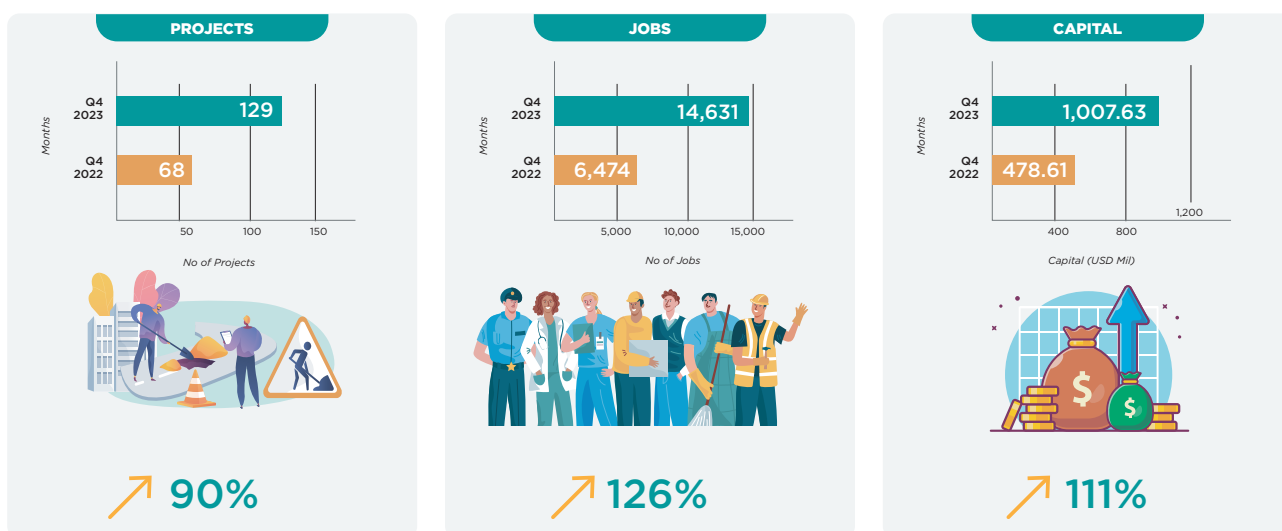
SECTION ONE

INVESTMENT PERFORMANCE

1.1. INVESTMENT REGISTRATION BY TANZANIA INVESTMENT CENTRE

The quality of projects, capital and jobs registered by TIC were improved. In the Q4¹, 2023, the Centre has registered 129 projects worth US\$ 1,007.63 million. These projects are expected to generate 14,631 new jobs. In comparison to the same period last year, where TIC registered 68 projects worth \$478.61 million that were expected to generate 6474 new jobs, this is equivalent to 111% increase in terms of value/ capital of the projects and 126% in job creation, while number of approved projects increased by 90% as indicated in Figure 1.1. Viewing the statistics in terms of averages the capital per project for Q4 of the year 2023 is US\$ 7.81 million as compared to the same Quarter of the year 2022 that stood at US\$ 7.04 million per project on average. As for jobs creation this quarter's registrations are expected to create 113 jobs per project as contrasted with the 95 jobs per project in the same quarter of the previous year.

Figure 1.1: Trends on investments, capital and jobs



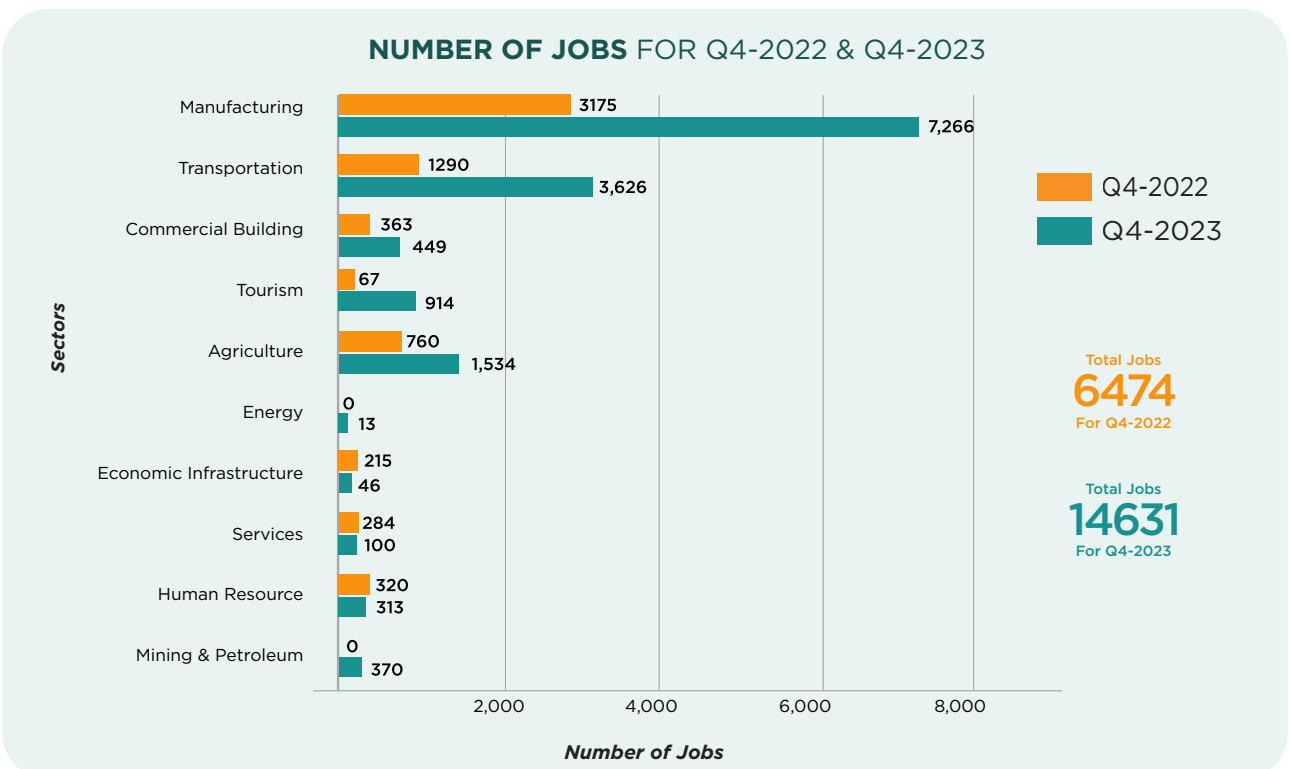
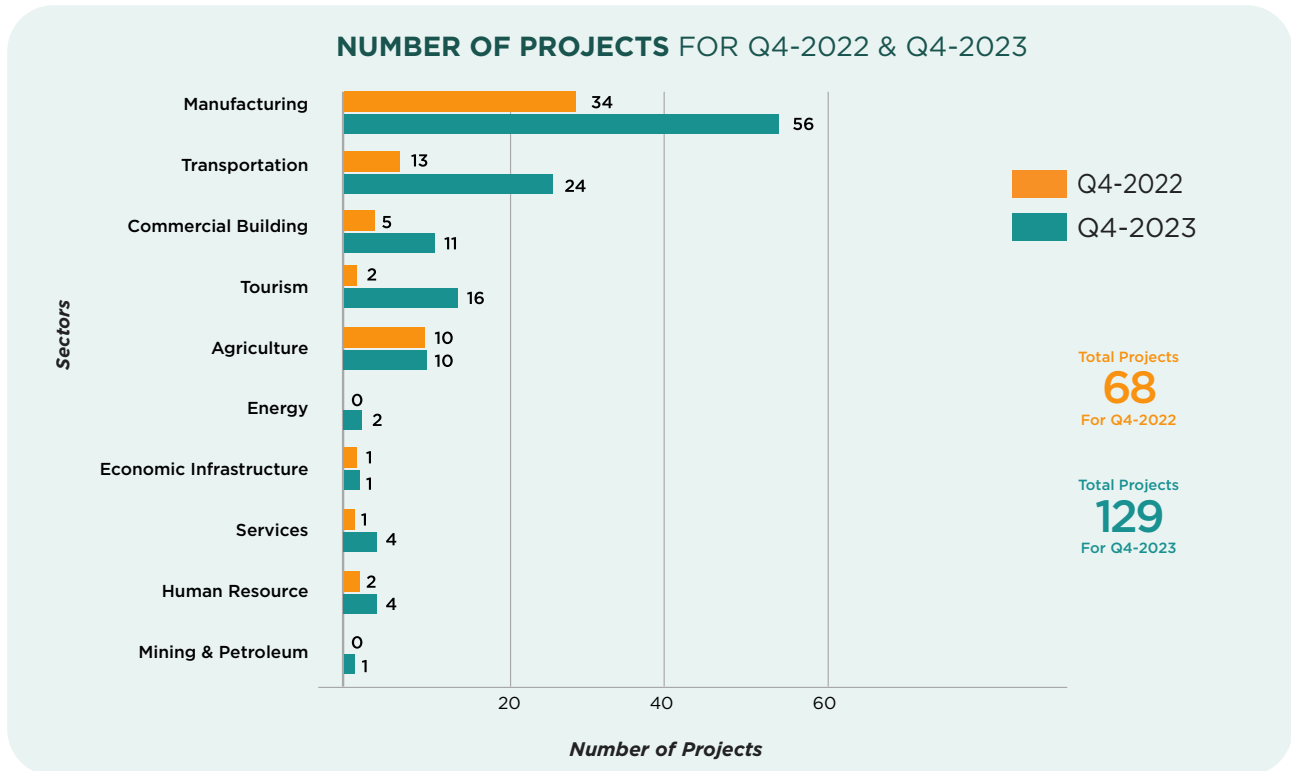
Source: TIC, 2023.

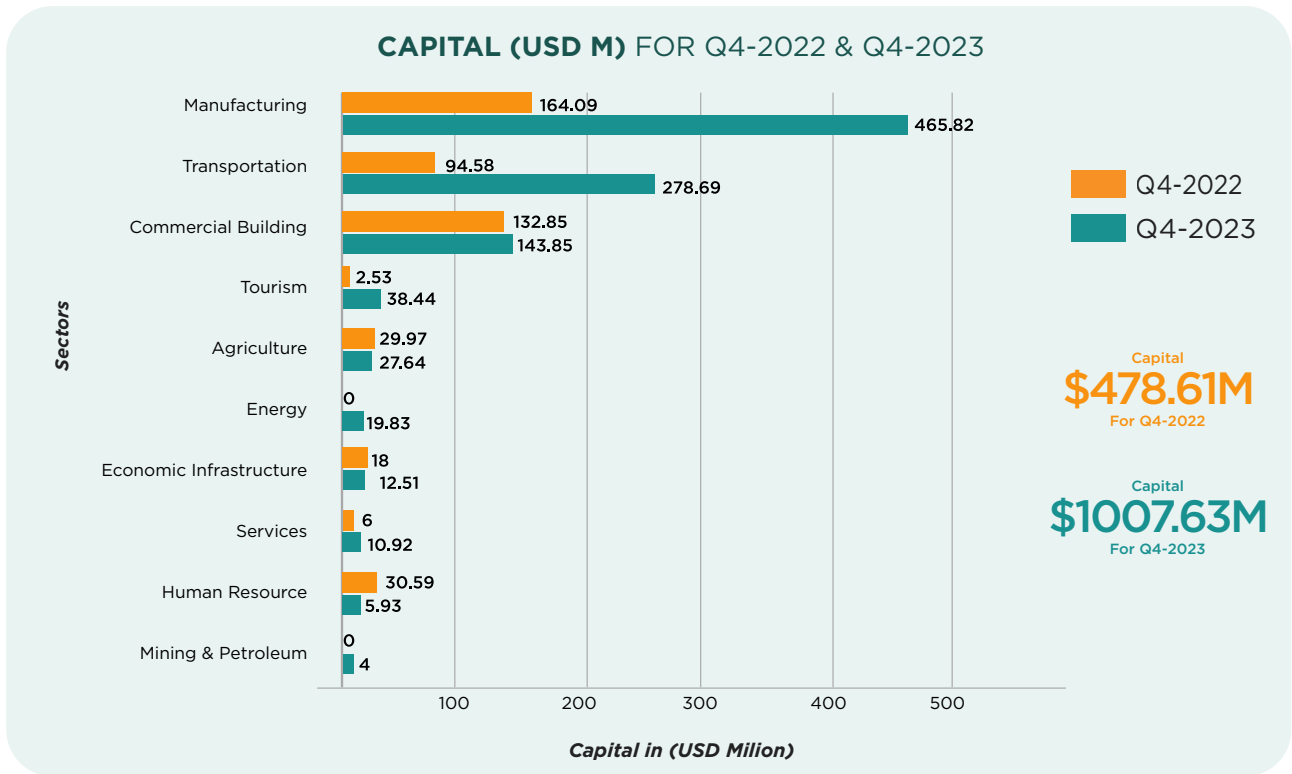
1 Fourth Quarter (April-June, 2023)

1.2 . TIC REGISTERED INVESTMENTS BY SECTOR

During the Q4 in the manufacturing sector recorded an outstanding performance of 56 registered projects, 7,266 jobs to be created and an estimated capital of \$465.82 million, followed by the transport and commercial building sectors, as indicated in Figure 1.2.

Figure 1.2: Summary of investments by Sector



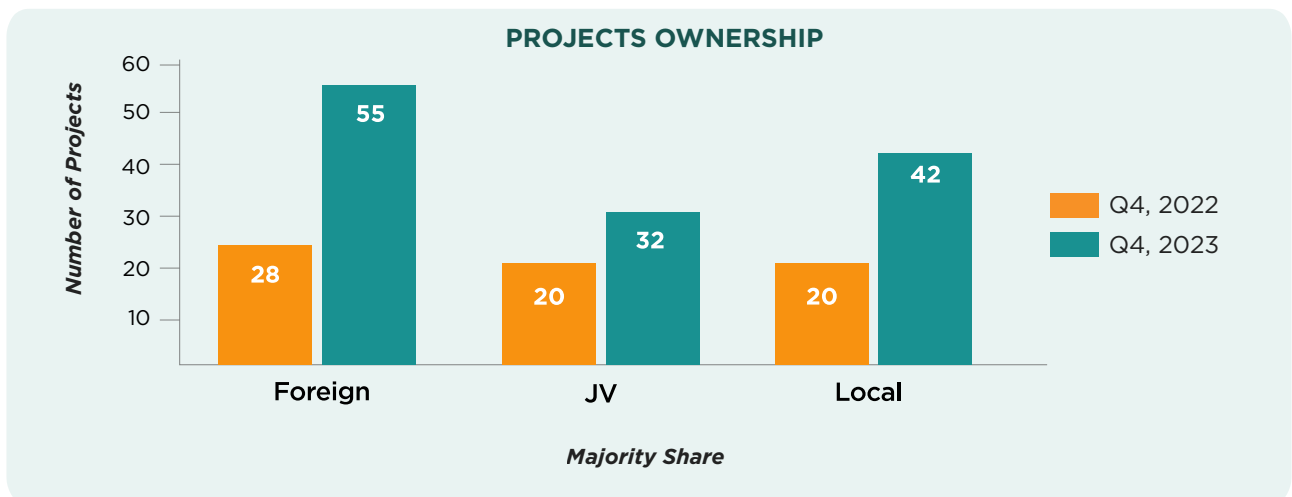


Source: TIC, 2023

1.3. PROJECTS OWNERSHIP (LOCAL, JOINT VENTURE & FOREIGN)

Ownership of the projects registered in Q4 increased in both foreign, joint venture (JV) and local. In Q4 foreign ownership of the projects registered increased to 55 compared to 28 projects recorded in the similar period in 2022 by last year. In terms of JV, ownership has increased to 32 in Q4 from 20 projects in the similar period last year, while the local ownership of the projects doubled to 42 from 20 projects marked in the corresponding quarter in 2022, as shown in Figure 1.3.

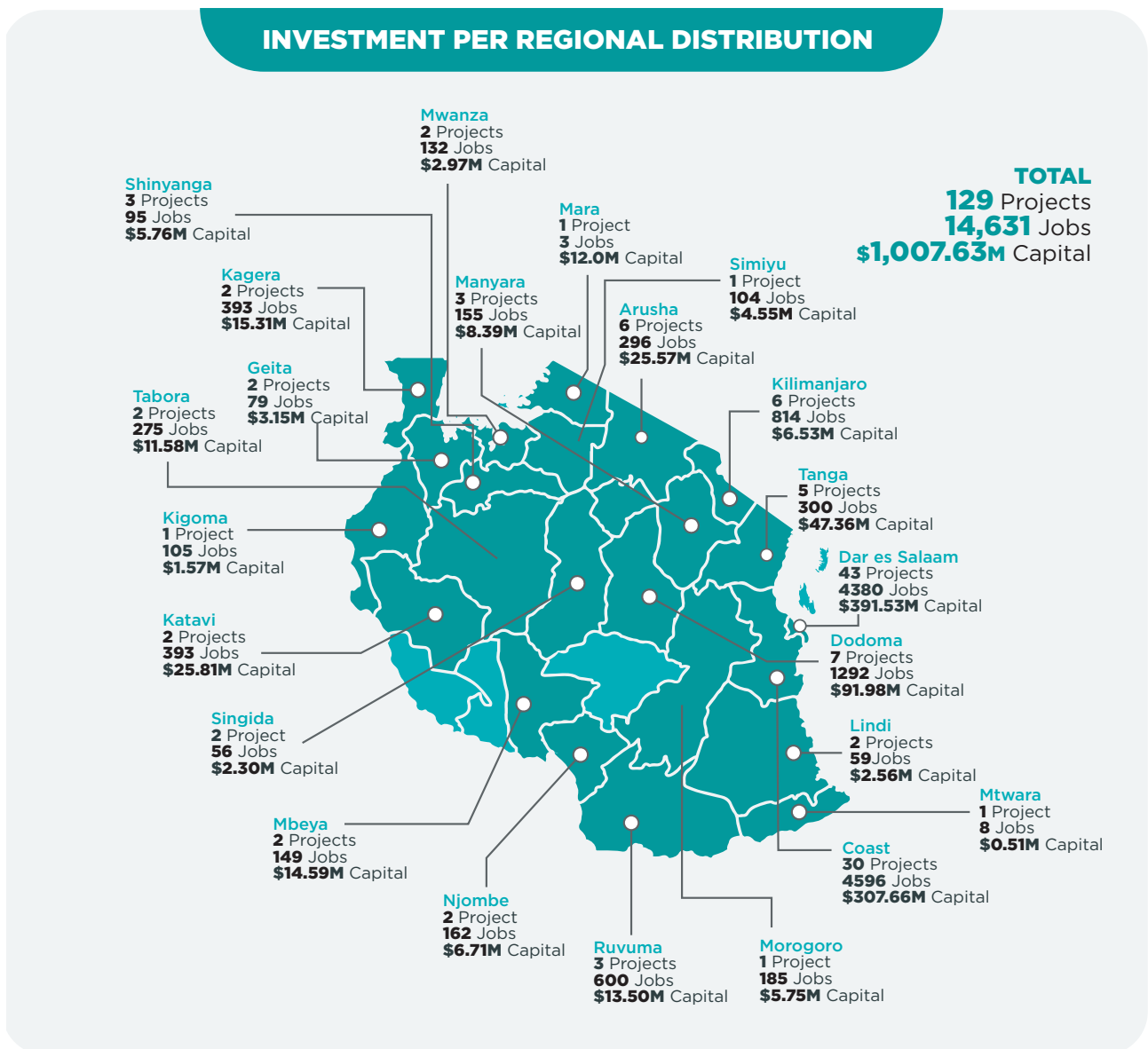
Figure 1.3: Projects Ownership



1.4. REGIONAL DISTRIBUTION OF PROJECTS

In Q4 the projects are primarily concentrated in Dar es Salaam, which attracted 43 projects, followed by Coast (30 projects) and Dodoma (7 projects). All the projects are expected to invest a total of US\$1007.63 million, and jobs to be created are 14,631 when all the projects are operating in full swing. Figure 1.4 portrays projects registered per region in Tanzania Mainland in the order of project values (capital).

Figure 1. 4: Investment per Regional Distribution

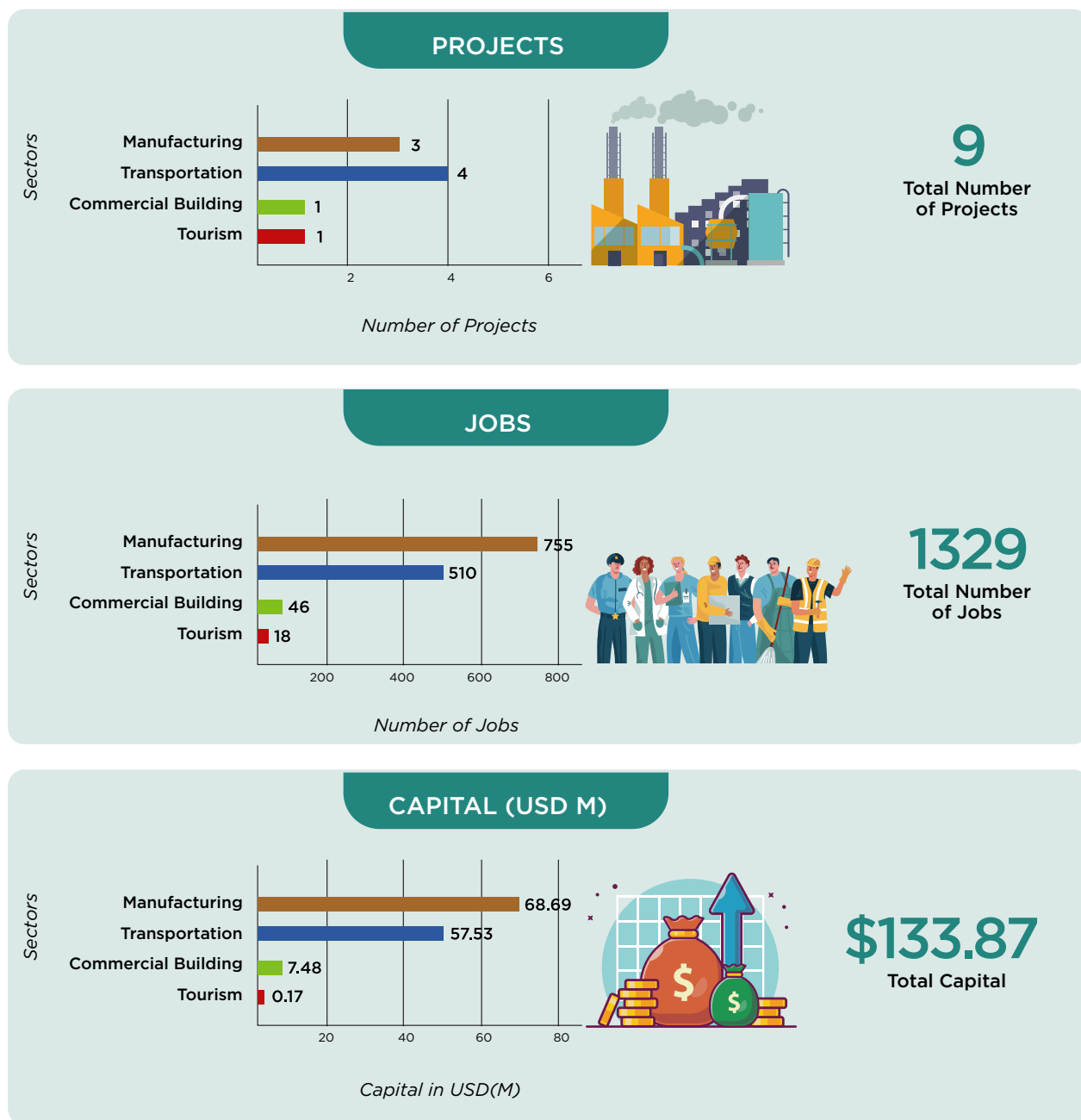


Source: TIC, 2023.

1.5. EXPANSION PROJECTS REGISTERED

In Q4, nine (9) expansion/rehabilitation projects were registered with the expectin of creating 1,329 jobs and investing \$133.87 million compared with zero projects recorded in the same period in 2022. Figure 1.5 highlights the expansion projects undertaken in the four sectors in the Q4 of 2023. Data portrays that after the reforms undertaken by enacting the New Investment Act, No. 10 of 2022, investors reinvested profits in the manufacturing, transportation, commercial building and tourism sectors.

Figure 1.5: Expansion Registered Projects



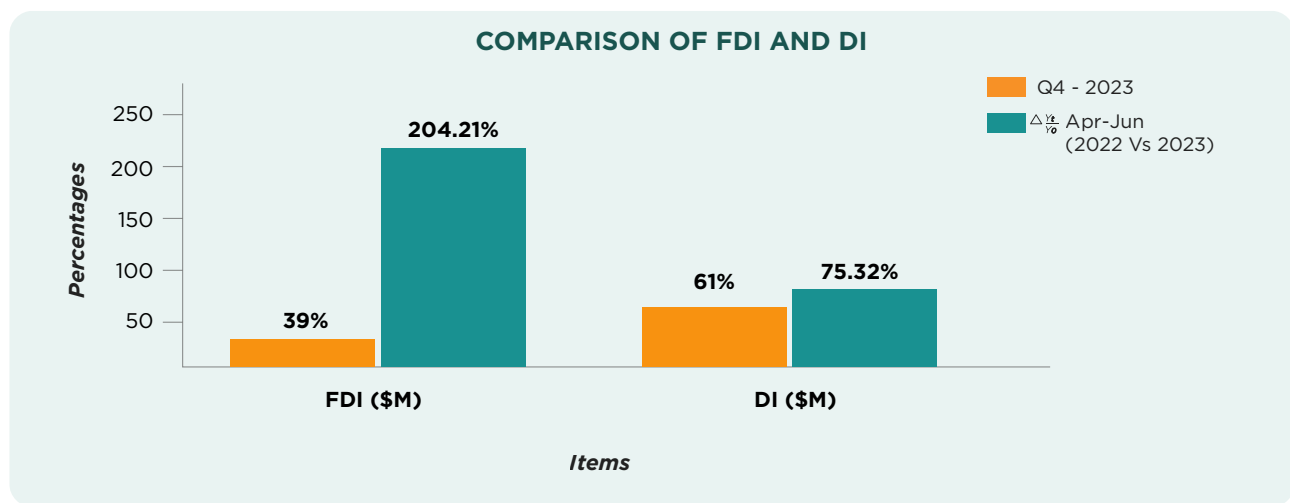
Source: TIC, 2023

1.6. ANALYSIS OF FDI AND DI

1.6.1. Comparison of FDI and DI

TIC continues encouraging and facilitating both domestic and foreign. Q4 data indicate that Domestic Investments (DIs) accounted for 61% of total approved investments or \$609.82 million. In comparison, Foreign Direct Investments (FDIs) accounted for 39% of total approved investments or US\$397.81 million. However, FDI rose by 204.21% as DI rose by 75.32% compared to same quarter last year.

Figure 1.6: Comparison of FDI and DI



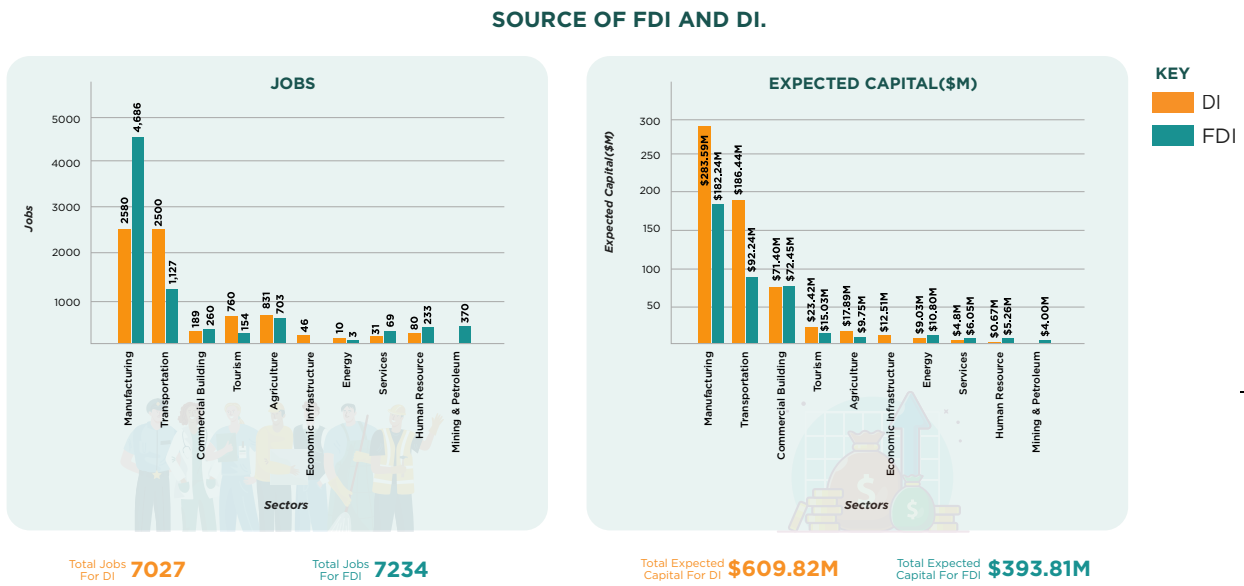
Source: TIC, 2023

1.6.2. Sources of FDI and DI

1.6.2.1. By Sector

In the recent past FDI and DI performance by sector has remained similar. During Q4 manufacturing, transportation, commercial building, tourism and agriculture sectors were the top five sectors in attracting FDI. These sectors also led in terms of the expected jobs creation and values of investments registered in both Q4 of 2022 and that of 2023. The same trend applies with DI as indicated in Figure 1.7.

Figure 1.7: Source of FDI and DI

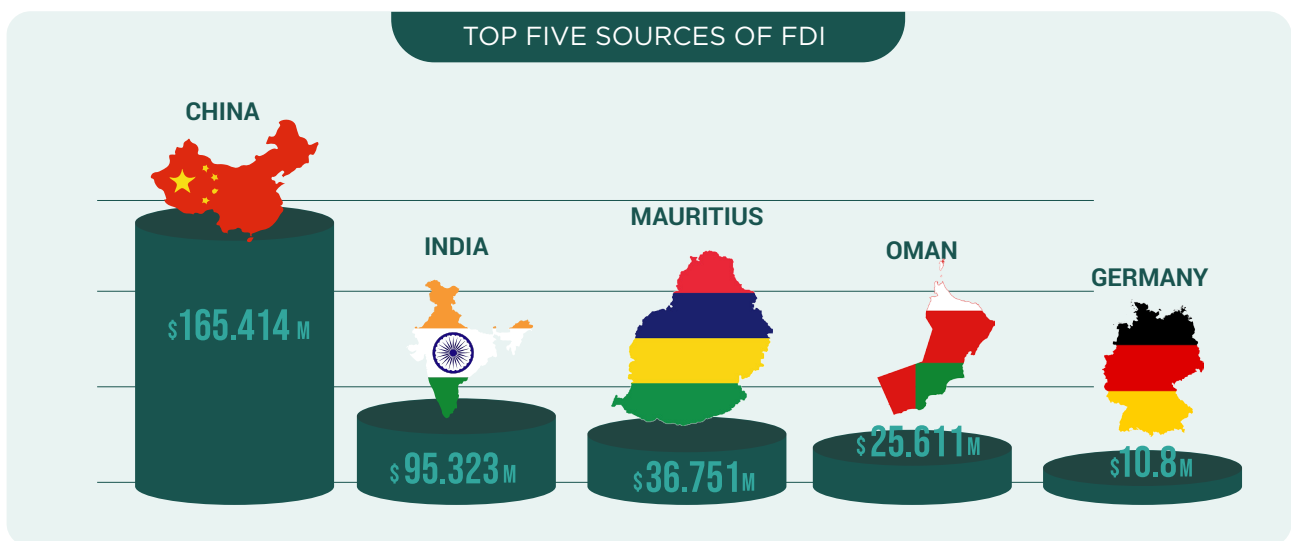


Source: TIC, 2023

1.6.2.2. FDI by Country

The top five sources of FDI recorded in Q4 were China, India, Mauritius, Oman and Germany, as indicated in Figure 1.8.

Figure 1.8: Top five sources of FDI



Source: TIC, 2023



SECTION TWO

ONE-STOP FACILITATION CENTRE (OSFC) SERVICES

2.1. INTRODUCTION

In fast-tracking the business process and investment facilitation to investors in obtaining all necessary permits, licenses, approvals, consents, authorizations, registrations, and other compliance matters required by laws to set up and operate an investment in the Country, Tanzania Investment Centre continues strengthening the OSFC, which comprises of 12 institutions operating under one roof. Also, the Monitoring and Evaluation (M&E) system are well administered to ensure that all the projects under the TIC jurisdiction are well-tracked and assessed as bestowed in the the New Investment Act, No. 10 of 2022. Likewise, aftercare services are paramount to address all the hurdles facing investors and encourage them to re-invest profits. The deep-dived of information are explained in the subsequent sub-sections.

2.2. IMPLEMENTATION PROGRESS FOR SAMPLED PROJECTS REGISTERED FROM JANUARY - JUNE, 2023.

2.2.1. Implementation progress for sampled projects registered from January to March 2023

In Third Quarter of 2023, the results indicated that, out of 100 sampled projects contacted, 64 started to implement their business plan at the different stages ranging from resource mobilisation to the construction stage. In addition, it was found that 62 per cent of the capital pledged has been invested, and eight (8) percent of jobs have realised. The employment trend will keep rising when all the sectors start operating in full swing. Details of the progress for each sector are indicated in Table 2.1.

Table 2. 1: Implementation the Sampled Projects January to March 2023

| Sectors | ITEMS | | | | | | STATUS | | |
|-------------------------|----------------|----------------------|---|------------|---------------|-------------------------------|-----------|---------------------------------|--------------------------------------|
| | No. of Project | Reg. Capital (USD-M) | Landed Capital as of March 2023 (USD-M) | % | Expected Jobs | Jobs Created as of March 2023 | % | Projects started implementation | % of projects started implementation |
| Agriculture | 10 | 112.92 | 16.39 | 15% | 4783 | 347 | 7% | 6 | 60% |
| Commercial Building | 11 | 275.29 | 10.10 | 4% | 688 | 241 | 35% | 5 | 45% |
| Economic Infrastructure | 1 | 14.07 | 0.50 | 4% | 100 | 4 | 4% | 1 | 100% |
| Manufacturing | 36 | 115.74 | 315.94 | 273% | 2825 | 206 | 7% | 26 | 72% |
| Services | 7 | 22.07 | 0.71 | 3% | 775 | 106 | 14% | 2 | 29% |
| Tourism | 9 | 36.75 | 1.39 | 4% | 553 | 98 | 18% | 5 | 56% |
| Transportation | 24 | 466.85 | 305.39 | 65% | 6371 | 182 | 3% | 17 | 71% |
| Construction | 2 | 6.75 | 4.00 | 59% | 100 | 43 | 43% | 2 | 100% |
| Total | 100 | 1050.44 | 654.41 | 62% | 16195 | 1227 | 8% | 64 | 64% |

Source: TIC, 2023.

2.2.2. Implementation Progress for sampled projects registered from April-June 2023

In Q4, the results indicate that, out of 80 projects sampled 36 started implementing their business plans and have reached different phases. The trend of employment and capital invested are expected to keep on rising as investors proceed with their projects' roll-out programs including importation of capital goods. Details of the Progress for each sector are indicated in Table 2.2.

Table 2.2: Implementation of the sampled projects April-June, 2023

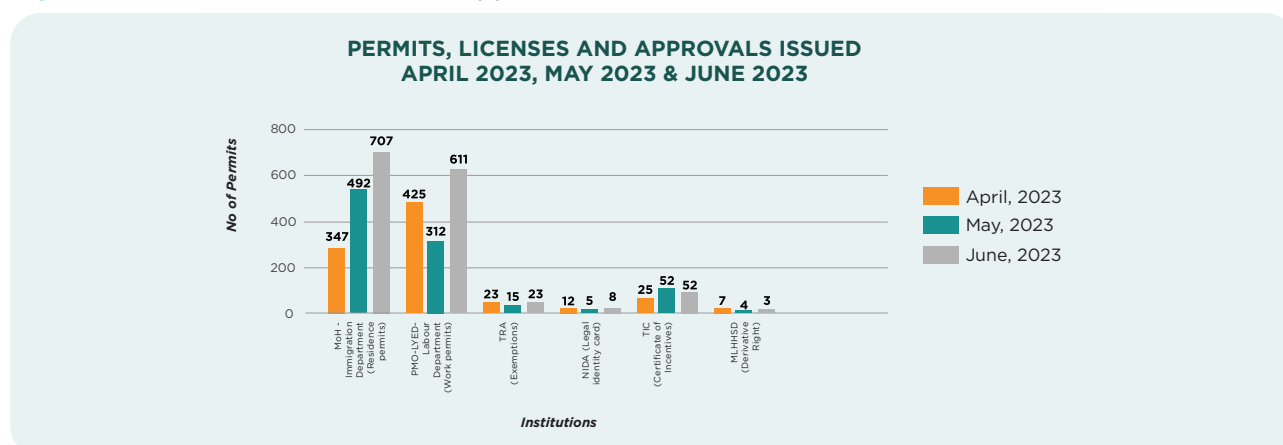
| Sectors | ITEMS | | | | | STATUS | | | |
|---------------------|----------------|----------------------|--|-----------|---------------|------------------------------|-----------------------------------|--|--------------------------------------|
| | No. of Project | Reg. Capital (USD-M) | Landed Capital as of June 2023 (USD-M) | % | Expected Jobs | Jobs Created as of June 2023 | % of Jobs Created as of June 2023 | No. of projects started implementation | % of projects started implementation |
| Agriculture | 5 | 6.28 | 0.00 | 0% | 898 | 0 | 0% | 3 | 8% |
| Commercial Building | 6 | 135.38 | 0.91 | 1% | 347 | 0 | 0% | 3 | 8% |
| Energy | 2 | 19.83 | 0.00 | 0% | 13 | 0 | 0% | 0 | 0% |
| Human Resource | 2 | 5.03 | 0.13 | 3% | 215 | 10 | 5% | 1 | 3% |
| Manufacturing | 35 | 397.08 | 9.22 | 2% | 5471 | 301 | 6% | 16 | 44% |
| Mining | 1 | 4.00 | 0.00 | 0% | 370 | 0 | 0% | 1 | 3% |
| Services | 2 | 9.30 | 0.00 | 0% | 65 | 0 | 0% | 2 | 6% |
| Tourism | 8 | 21.39 | 0.00 | 0% | 433 | 0 | 0% | 3 | 8% |
| Transportation | 19 | 202.64 | 6.11 | 3% | 2678 | 36 | 1% | 7 | 19% |
| Total | 80 | 800.92 | 16.37² | 2% | 10490 | 347³ | 3% | 36 | |

Source: TIC, 2023.

2.3. FACILITATION SERVICES PROVIDED AT OSFC

The OSFC supports investors in a fast-track manner. Investors were facilitated to obtain Certificate of Incentives; Company Registration; Business and Industrial Licenses; Residence and Work Permits; Land Acquisition; Issuing Derivative Right; Environment Certificates; Standard Product Certificates, and Licenses for both Food and Drugs. Others include Occupation, Health Safety Compliance Certificate; Tax Identification Number (TIN) and Tax Exemption; National Identity for Non-Citizens, and Electricity Supply support, as indicated in Figure 2.1.

Figure 2. 1: Permits, Licenses and Approvals issued



² The amount of Capital included only 11 sampled projects

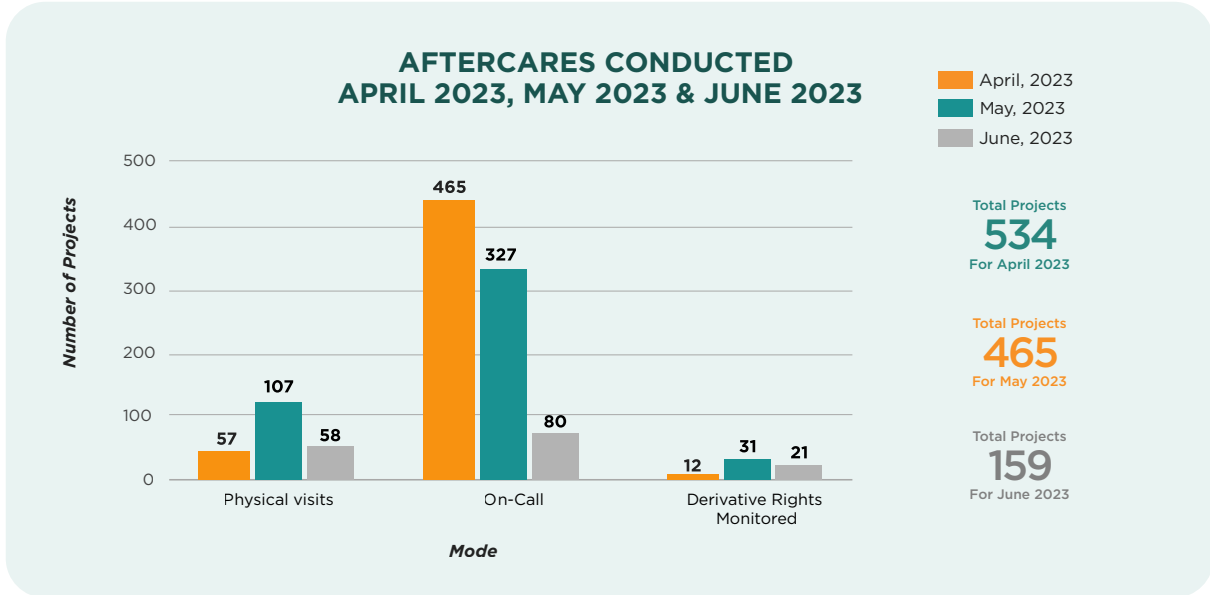
³ The number of created jobs accounted only from 11 sampled projects



2.4. OTHER SERVICES PROVIDED AT THE OSFC

2.4.1. Aftercare Services to Investors

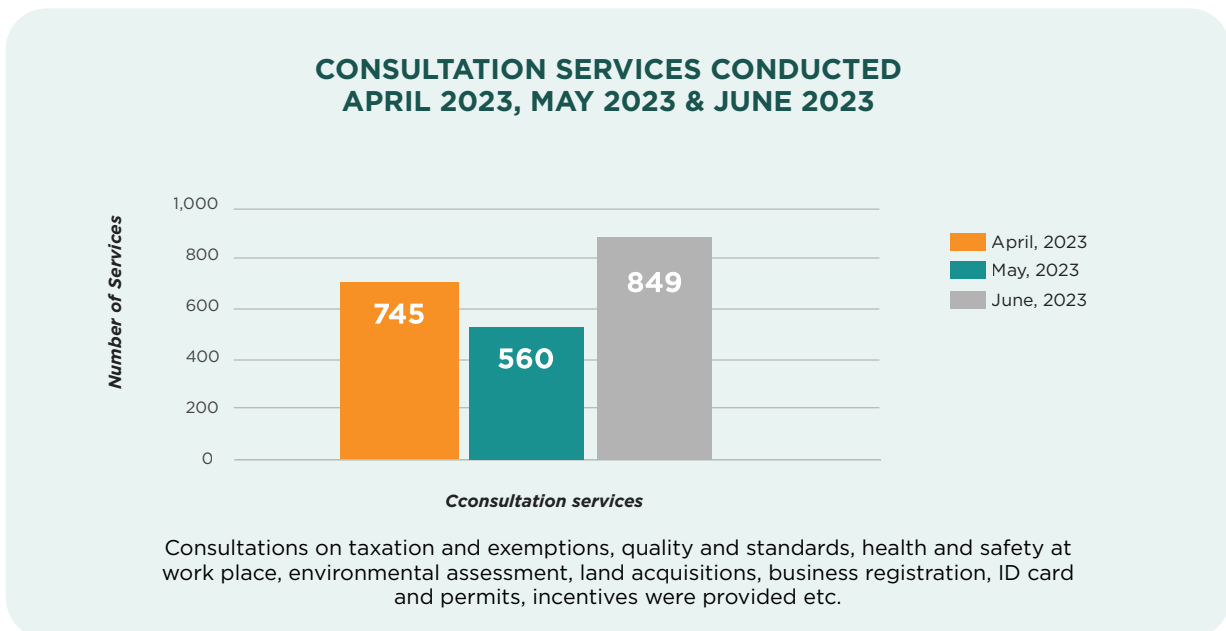
Figure 2. 2: Aftercares conducted



Source: TIC 2023

2.4.2. Consultation Services

Figure 2. 3: Consultation Services

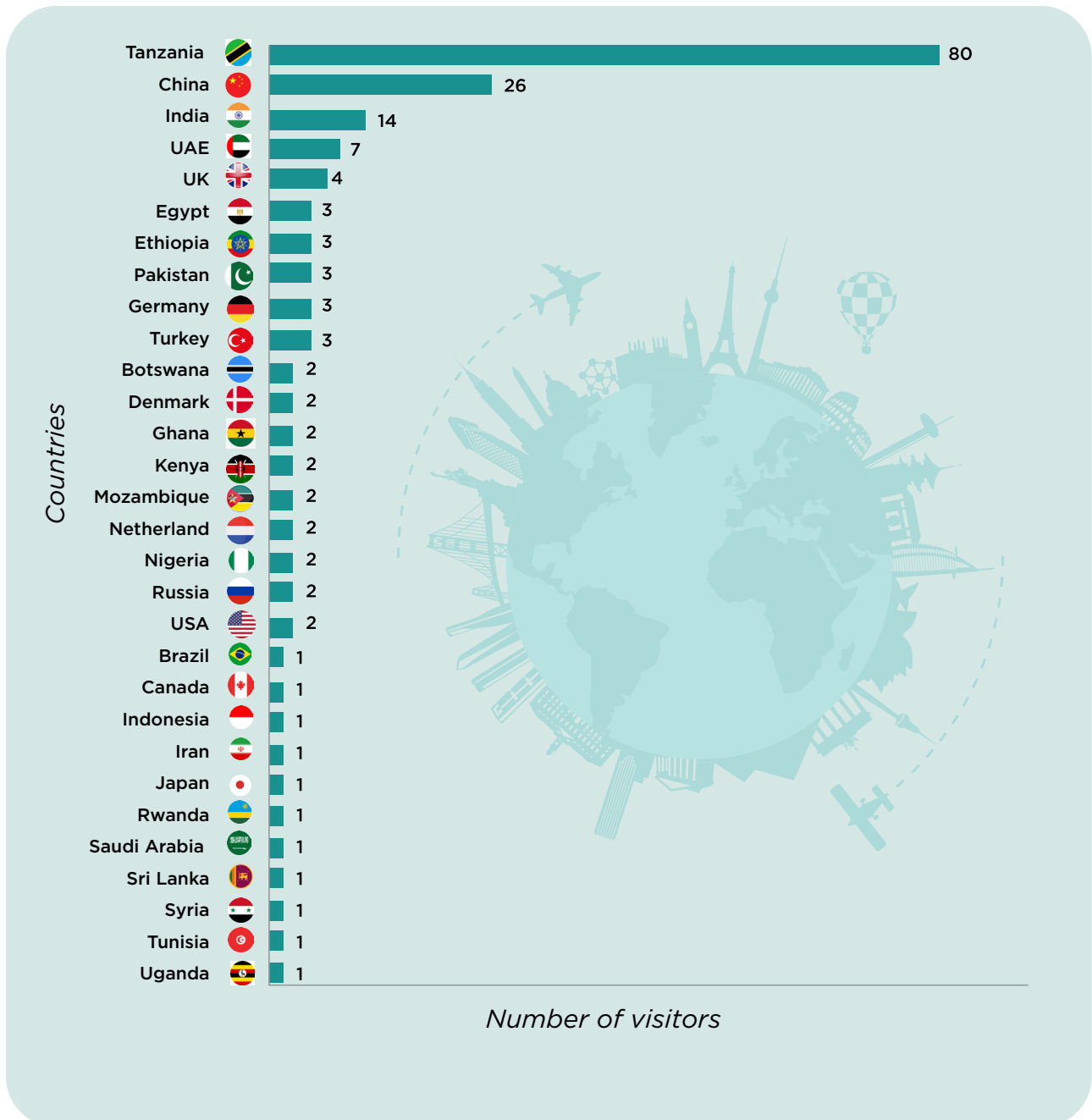


Source: TIC 2023

2.5. POTENTIAL INVESTORS DATABASE: INVESTMENT FACT FINDING MISSIONS

During Q4 2023, 175 potential investors visited TIC HQ looking at the potential areas to invest in the different sectors as indicated in Figure 2.4 and 2.5.

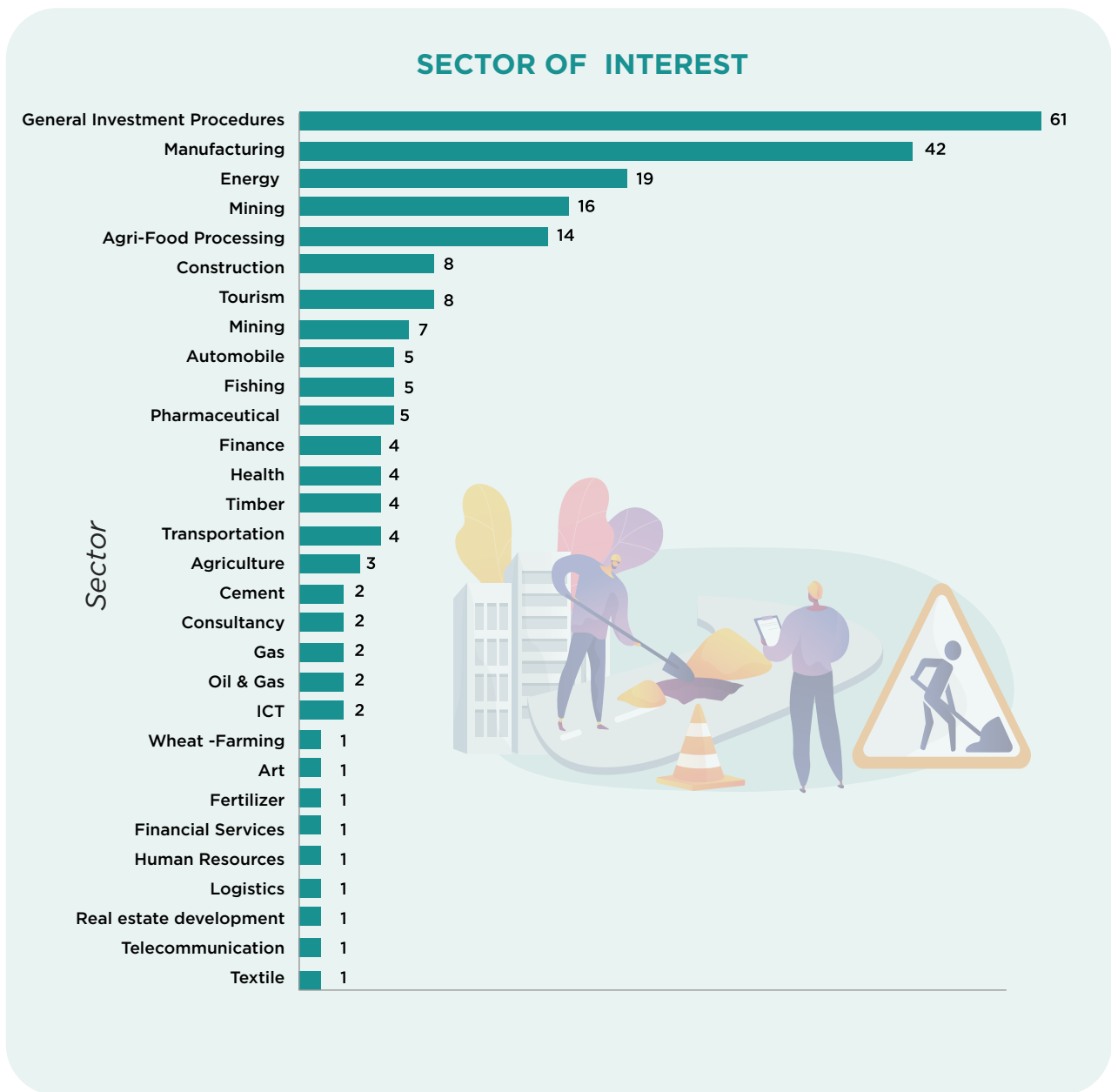
Figure 2. 4: Investment fact finding missions by country of origin



Source: TIC 2023



Figure 2. 5: Potential Investors by sector of interest



Source: TIC 2023

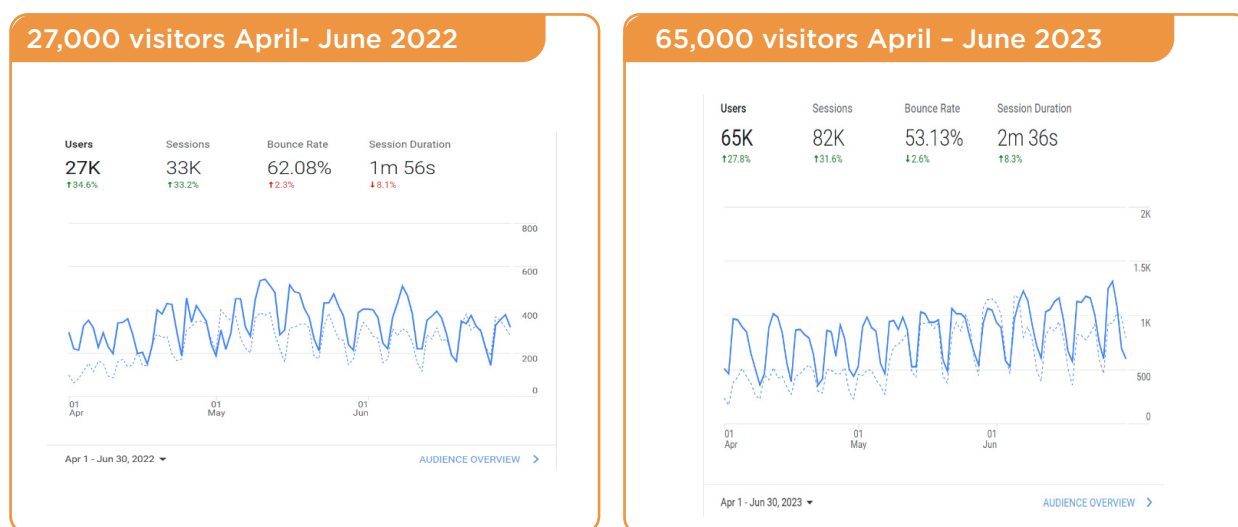
2.6. INVESTMENT CALL CENTRE (ICC)

The establishment of ICC brings much attention to stakeholders’ matters. During Q4 2023 the inquiries through our call centre have shown significant progress, whereby 120 inquiries were attended. The calls enquired about work permits, residency permits, investment opportunities, and other investment-related topics.

2.7. TREND OF VISITORS IN E-REGULATIONS PLATFORM

In informing the world on the reforms undertaken by the government, especially on administrative, legal and regulatory frameworks, Tanzania Investment Centre embedded the e-Regulations portal⁴ in the TIC’s website that indicates the investment and business processes. In Q4, the visitors increased by 140.70% to 65,000 compared to 27,000 visitors in the corresponding period last year. Similarly, the sessions increased vastly by 148.49 % to 82,000 in the Q4 from 33,000 in the same quarter in 2022.

Figure 2. 6: Trend of visitors in e-Regulations



Source: Tanzania e-Regulations (June 2023).

2.8. MERGERS AND ACQUISITIONS OF FIRMS

The prosperity of the M&A plays a significant role in the country’s economic development and inclusive growth. During the Q4, 12 firms were acquired worth \$97.55 million compared to 11 firms/companies acquired worth \$74.73 million in a similar period in 2022 as indicated in Table 2.3.

⁴ <https://procedures.tic.go.tz/>



Table 2. 3: Mergers and Acquisition Investments

| Sectors | Nature | Apr-23 | | May-23 | | Jun-23 | | Total Firms | Total Value in USD(M) |
|------------------------|--------------|-----------|------------------|-----------|------------------|-----------|------------------|-------------|-----------------------|
| | | No. Firms | Value in USD (M) | No. Firms | Value in USD (M) | No. Firms | Value in USD (M) | | |
| Aviation | Acquisition | - | - | - | - | 1 | - | 1 | - |
| Agriculture | Acquisition | - | - | - | - | 1 | 1.9 | 1 | 1.9 |
| Mining | Acquisition | - | - | - | - | 1 | 2.8 | 1 | 2.8 |
| Finance | Acquisition | - | - | - | - | 2 | - | 2 | - |
| Telecommunication | Acquisition | 1 | - | - | - | 2 | 77.8 | 3 | 77.8 |
| Manufacturing | Acquisitions | - | - | 3 | 13.5 | - | - | 3 | 13.5 |
| Financial | Acquisitions | - | - | 1 | 1.55 | - | - | 1 | 1.55 |
| TOTAL | | 1 | 0 | - | 15.05 | 7 | 82.5 | 12 | 97.55 |
| Sectors | Nature | Apr-22 | | May-22 | | Jun-22 | | Total Firms | Total Value in USD(M) |
| | | No. Firms | Value in USD (M) | No. Firms | Value in USD (M) | No. Firms | Value in USD (M) | | |
| Trade | Acquisition | 1 | 0.58 | - | - | - | - | 1 | 0.58 |
| Mining | Acquisition | 1 | 2 | - | - | - | - | 1 | 2 |
| Agriculture | Acquisitions | 2 | 8.5 | 1 | 9.8 | - | - | 3 | 18.3 |
| Aviation | Acquisition | - | - | 1 | 0.8 | - | - | 1 | 0.8 |
| Manufacturing | Acquisition | - | - | 1 | - | - | - | 1 | - |
| Renewable Energy | Acquisition | - | - | 1 | 0.55 | - | - | 1 | 0.55 |
| Transport and Logistic | Acquisition | - | - | - | - | 1 | 36.5 | 1 | 36.5 |
| Oil and Gas | Acquisition | - | - | - | - | 1 | 16 | 1 | 16 |
| Food | Acquisition | - | - | - | - | 1 | - | 1 | - |
| Total | | 4 | 11.08 | 4 | 11.15 | 3 | 52.5 | 11 | 74.73 |

Source: FCC, 2023.



SECTION THREE INVESTORS STORIES

3.1.DRIVING PROGRESS: TANZANIA'S GROUND-BREAKING VEHICLE ASSEMBLY PLANT

A Visionary Decision Amidst Adversity

In the midst of unprecedented challenges caused by the global COVID-19 pandemic in 2020, the GF Vehicle Assemblers board of directors displayed remarkable courage and determination. Undeterred by disruptions to global supply chains, they made the visionary decision to pioneer the first modern vehicle assembly plant in Tanzania. This audacious move showcased their unwavering belief in the potential of the Tanzanian market, even in the face of adversity.

Pioneering the Future of Automotive Manufacturing in Tanzania

Situated in Kibaha, Tanzania, the GF Vehicle Assemblers plant stands as the country's first modern assembly factory. It is strategically located along Morogoro Road, offering complete knocked-down (CKD) assembly services to vehicle distributors across Tanzania, SADC, COMESA, and EAC markets. This groundbreaking initiative represents a departure from reliance on imports and a shift towards local production, positioning Tanzania as a regional hub for automotive manufacturing.



Expanding Capacities, Creating Opportunities

The second phase of GF Vehicle Assemblers' expansion plan, initiated in January 2023, is well underway. This phase includes the installation of a second assembly line, the construction of a road test track, and the development of a supply chain warehouse. With these additions, production capacity is set to double from 1,200 units to 2,600 units per annum, leading to increased employment opportunities and contributing to overall economic growth.

GF Trucks Engineering Mobility Solutions for Tanzania's Needs

GF Vehicle Assemblers is committed to advancing the motor vehicle sector in Tanzania by engineering and producing mobility solutions tailored to meet local needs. Through ongoing research and development, the company aims to leverage local talent and resources to drive



innovation and manufacture vehicles that truly reflect the demands of the Tanzanian market. A state-of-the-art training school is also being constructed to enhance skills and facilitate knowledge transfer.

GF Production Process and Assemblers' commitment to excellence

The production process at GF Vehicle Assemblers encompasses three main sections: assembly, body shop, and paint shop. Each section is fully equipped to handle semi and complete knocked-down operations. A specialized quality team, comprising inspectors and auditors, ensures adherence to set standards at critical checkpoints, guaranteeing that the vehicles meet the highest levels of quality and reliability.

The supply chain department at GF Vehicle Assemblers plays a crucial role in receiving and inspecting vehicle kits and parts, maintaining packing integrity, and ensuring efficient loading of production lines based on demand. The department collaborates closely with manufacturers to provide feedback on kit conditions and suggest improvements to packaging and handling processes, ensuring smooth and efficient operations.

GF Vehicle Assemblers' commitment to excellence has been recognized through the National Quality Award (Large Industries) in December 2022, organized by the Tanzania Bureau of Standards. This prestigious accolade acknowledges the dedication of the entire staff and management, highlighting the company's continuous pursuit of improvement and adherence to international quality standards.

Shaping the Future of Tanzania's Automotive Sector

GF Vehicle Assemblers' pioneering efforts have positioned Tanzania for a future where locally assembled vehicles contribute significantly to the nation's economy. With a relentless focus on quality, technological advancements, and skill development, GF Vehicle Assemblers is leading the way in shaping Tanzania's automotive industry and securing a prominent place in the global market. Their boldness and determination inspire other entrepreneurs and investors to explore innovative opportunities, demonstrating that greatness can be achieved even in the face of unprecedented challenges.

Picture 3. 1: GFA Assemblers Products

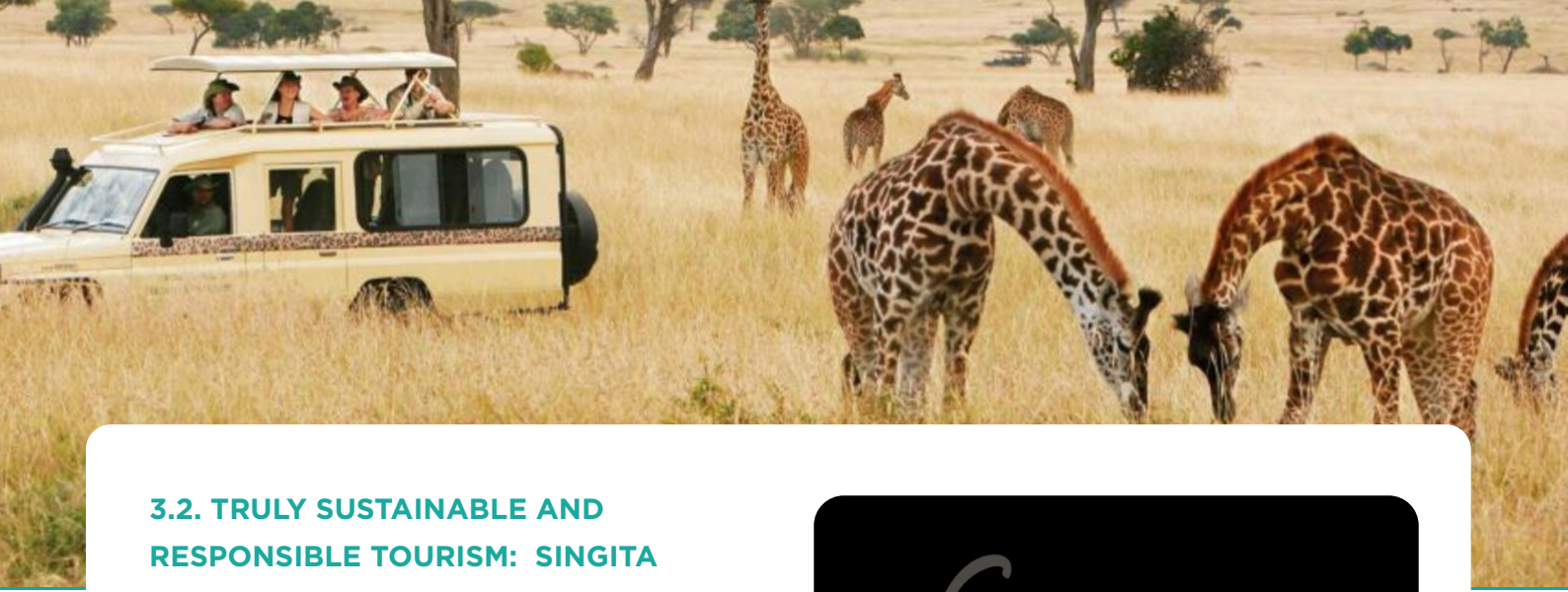




For more information, please visit:

<http://www.gfassemblers.co.tz/>





3.2. TRULY SUSTAINABLE AND RESPONSIBLE TOURISM: SINGITA GRUMETI PLACE OF MIRACLES

As pristine parts of the world continue to shrink in the face of rapid population growth, protected nature reserves are crucial to the preservation of biodiversity in Africa. Mankind's unsustainable production and consumption patterns have contributed to the planet losing nature faster than it can be restored. This decade is set to be defined by transformation, restoration and regeneration. Grumeti Reserves, as the independent conservation non-profit Grumeti Fund (based in Tanzania), and the ecotourism brand Singita have aligned their efforts with global conservation goals.

In a remote part of the western Serengeti, as custodian of more than 350,000 acres of this iconic reserve, Grumeti Reserves' collaboration with the Government, Grumeti Fund, other Tanzanian partners, and Singita has had a profound impact on the ecosystem. The Grumeti Fund carries out active wildlife conservation and far-reaching community development programs in and around Singita Grumeti. Over the last twenty years, award-winning hospitality and exceptionally consistent wildlife experiences have attracted like-minded guests who want to contribute to conservation projects that impact the surrounding communities.

In 2003, the concession faced challenges like illegal hunting, rampant wildfires,



encroachment, and invasive alien vegetation. However, Grumeti Reserves and the Grumeti Fund dedicated itself to transforming depleted wildlife numbers into thriving populations once more. Restoring this region to a flourishing wilderness includes the remarkable recovery of many species - including buffalo, wildebeest, and elephant populations. In 2019, in collaboration with its government partners Tanzania Wildlife Management Authority (TAWA), the Grumeti Fund also carried out the most significant single reintroduction of nine critically endangered Eastern Black Rhino into the reserve. Through active conservation management, collaboration with local communities, research and technological innovations, and the deployment of well-trained anti-poaching teams, the result is a magnificent wilderness experience that captivates many guests each year. This ecosystem is also of global importance as a critical component of the Serengeti Ecosystem and one of the natural routes of the Great Migration - where enormous herds of wildebeest, driven by scarcity, seek out fresh grazing each year.

Employment, Community Partnership & The Rise Project

Grumeti Reserves partners with Singita to run luxurious ecotourism lodges within the concession, including four award-winning lodges and one exclusive-use villa, employing over 870 staff. 97% of the staff are Tanzanians. It also employs 60 to 100 casual workers, making it the largest employer, taxpayer, and National Social Security Fund (NSSF) contributor in the Serengeti. In 2021, the Grumeti Fund finalised RISE (Research & Innovation for the Serengeti Ecosystem), an eco-friendly, state-of-the-art facility for promoting applied research, capacity building, and solution-based conservation innovations. RISE professional development programs mainly focus on women in the field – including a career early-career women conservationist. In the next three years, it plans to double the offerings and graduate opportunities – goals that are only made possible via the generosity of donors and collaborators. Other community outreach projects in 2022 were equally successful. Over the past twenty years, the work has had a far-reaching impact on neighbouring communities, for example, sponsoring secondary and university education; entrepreneurship training; and assisting with several schools, police stations, bridges, and roads. For example, 65 scholarship students graduated; 32 teachers and 512 students went through the Environmental Education Centre; 138 scholarships were awarded, and 217 entrepreneurs participated in basic entrepreneurship training, whereas 75 graduated from BizRaiz training.

Singita Sabora Tented Camp - Capturing the Spirit of East Africa

One of the five luxurious lodges reopened in the middle of a global pandemic. A visionary tented camp set in Singita Grumeti, providing guests with a front-row seat to prized game viewing in Africa – including the Great Migration. Singita Sabora Tented Camp's extensive redesign charted a new course for luxury adventures under canvas—the perfect camp for travellers yearning for a safari infused with contemporary energy and unrivalled levels of comfort—the work of local artisans features throughout, celebrating Africa's creativity and craftsmanship. Pared-back interiors are light, modern and elegant. Nine suites each include a private meditation deck, an outdoor sala with daybeds, a personal fitness area, and a lifestyle unit with a perfectly curated in-room pantry and dining space.

Singita Sabora Tented Camp Awards

Singita Sabora Tented Camp won many awards, which have been bestowed on Singita's lodges in Tanzania for over a year such as Private Sector Awards 2022 - Corporate Social Responsibility, Singita Grumeti, first runner up in the Corporate Social Responsibility (CSR) category for significant contribution to surrounding communities; Private Sector Awards 2022 Overall winner for Environmental Sustainability - Singita Grumeti, overall winner for Environmental Sustainability - Tanzania 2022; World Travel Awards 2022 - Singita Sasakwa Lodge won the World's Leading Safari Lodge ; Experts Choice Awards 2022 - Top Hotel - Serengeti, Tanzania; Falstaff Hotel Guide - Singita Serengeti House won Best of Hotels 2022 in the Falstaff Hotel Guide; Travel + Leisure - 500 Best Hotels in the World, 2022 - Singita Grumeti lodges ; Petit Passport List



- The World's Finest Hotels & Resorts for Families 2022 - Singita Sasakwa Lodge; Kiwi Collection Hotel Awards - Singita Sabora Tented Camp selected as Best Adventure Getaway for 2022; Condé Nast Traveler - 2021 Readers' Choice Awards - Singita Grumeti was voted No.11 in Africa and Elite

Traveler Awards 2021 -Top 100 Suites in the World - Hillside Suite. With travellers yearning for wide-open spaces, intuitive service and slower, more purposeful travel, this modern tented safari presents the perfect opportunity to return to Africa to reset and be restored by nature.



Picture 3. 2: Singita Tented Camps and reserves



A Leopard up a Tree in Singita Grumeti Reserve

The Great Migration - Herds of Wildebeests

For more information, please visit:

- <https://singita.com/photos-and-videos/lodges>
- www.singita.com,
- www.grumetifund.org or info@grumetifund.org

SECTION FOUR INVESTMENT MISSIONS

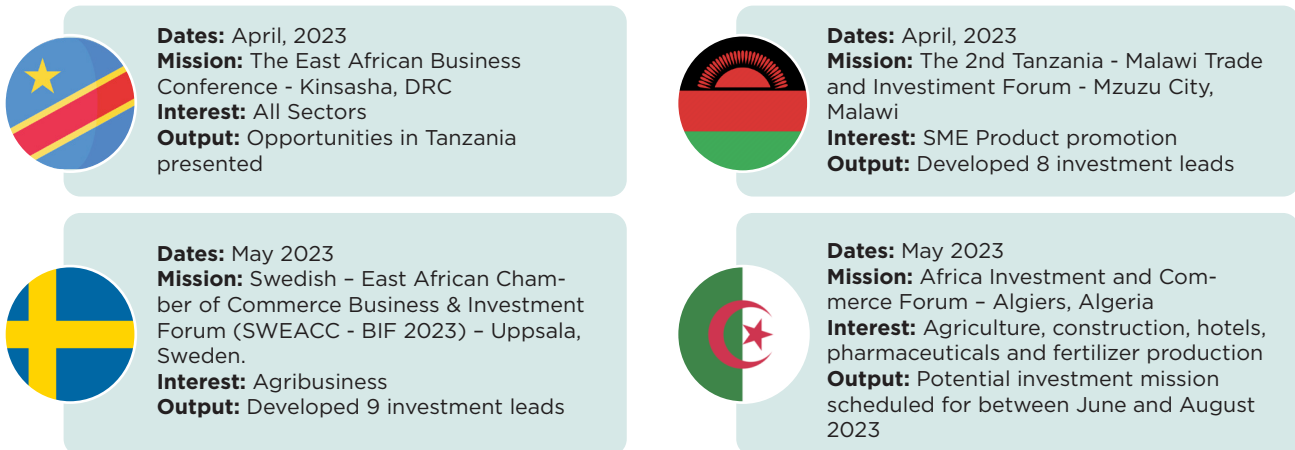
4.1. INTRODUCTION

Investment promotion is among the tasks entrusted to the TIC. The Centre undertakes this mandate by employing various techniques including its website, social media, mainstream media and targeted investment promotion missions and events. The missions can be inbound or outbound. During the Q4 TIC handled a total of 22 missions.

4.2. OUTBOUND MISSIONS

Q4 2023 TIC participated in four (4) outbound missions to different countries under different themes all of which converge on investment promotion. These missions gave the Centre chances of meeting diaspora and foreign prospective investors to whom we have been able to market Tanzania as a premier investment destination in the continent.

Figure 4. 1: Outbound Missions



4.3. INBOUND MISSIONS

Q4 2023 has witnessed TIC hosting inbound missions from various sources. The missions totalled to 18 The missions had varying interests in as far as economic sectors are concerned and they gave the Centre a chance to market Tanzania's endowments that match investors' quests. Through the missions prospective investors got chances to be taken through investment sites as well. Here are the inbound investment missions hosted during the period from April to June 2023.

Figure 4. 2: Inbound Missions



SECTION FIVE

PROMOTING DOMESTIC INVESTMENT OPPORTUNITIES

5.1. PUBLIC INVESTMENT PROJECT

During Q4 2023, TIC continued to promote major public projects that call for investment under joint ventures or Public-Private partnerships. These untapped investment opportunities have multiplier effects in terms of trade diversification, creation of employment and decent works and economic growth. Details of the project prescribed in Table 5.1.

Table 5. 1: Construction of -Mtwara-Mbambabay-Mchuchuma/Liganga Standard Gauge Railway Project.

| Items | Details |
|-------------------------------|--|
| Project Name | Construction of Mtwara – Mbambabay – Mchuchuma/Liganga Standard Gauge Railway Line (1000 KM) |
| Implementing Authority | Tanzania Railways Corporation |
| Location | Southern part of Tanzania |
| Project Description | <p>This is one of the Strategic projects earmarked in the National Five Year Development Plan III (2021/22 – 2025/26). It is intended to address the Transport challenges along Mtwara Corridor connecting Southern part of Tanzania with Malawi and Mozambique through Lake Nyasa. It is part of Mtwara Development Corridor Initiative.</p> <ul style="list-style-type: none"> • The railway line will provide connectivity from Mtwara Port to Liganga Iron Ore fields located about 847km west of Mtwara Port. The studies made an estimation reserve size of between 200 million – 2 billion tons of Iron Ore at Liganga. • And also provide connectivity from Mtwara Port to Mchuchuma coal fields located 946km from Mtwara around Lake Nyasa in the South-Western part of the country. • Mineral reserves in Mchuchuma coal fields are estimated 159 million tones as proven and 377 million tones as inferred. • The railway section (about 946 km) is the proposed new line between Mtwara Port and the mineral fields of Mchuchuma and Liganga, South West of Tanzania. |

| Items | Details |
|-------------------------------|---|
| Project Benefits | The Region has high economic growth potentials in Agriculture, Mining, Fishing, Livestock, Tourism and Industry. Implementation of the projects will result in the following: <ul style="list-style-type: none"> • Reliable and cost-effective transport with easy access to mineral rich areas resulting in reduction I vehicle operating costs. • Facilitate transportation of Minerals, Agricultural produce and Livestock by Rail, which is cheaper than road. • Trade facilitation through Mtwara Port. |
| Project Cost Estimates | Estimated cost of project is USD 5.5 billion |
| Project Status | The project has Feasibility Study and Preliminary design which was done in 2016 |
| Financing Mode | PPP under Design, Builds, Operate, Finance and Transfer (DBOFT) |
| Partnership Required | Construction: PPP with private partner finance and operation : Joint venture |
| Contact Person | Director General, Tanzania Railways Corporation, P. O. Box 76959, DAR ES SALAAM. |
| Email | dg@trc.co.tz |
| Telephone | +255 22 2112695 |
| Fax | +255 22 2116525 |

5.2. DOMESTIC INVESTOR'S PROJECTS

The New Investment Act of 2022 offers more incentive packages to encourage and boost local private investors to participate in the economic development by reduced the investment capital threshold to \$50,000 from \$100,000. The initiative increases the lion's share of Domestic Investment in investing more different productive sectors. The investment outcomes will be increasing production size, maintaining resilient economic growth, containing inflation, increasing foreign earnings through product exports, and, eventually, poverty reduction. Hereunder, are the details for local projects seeking financial and technical support to bit-up the global market demands as indicated in Table 5.2 to 5.3.

5.2.1. Kayaga Co-Operative Society Limited (KACOSO)

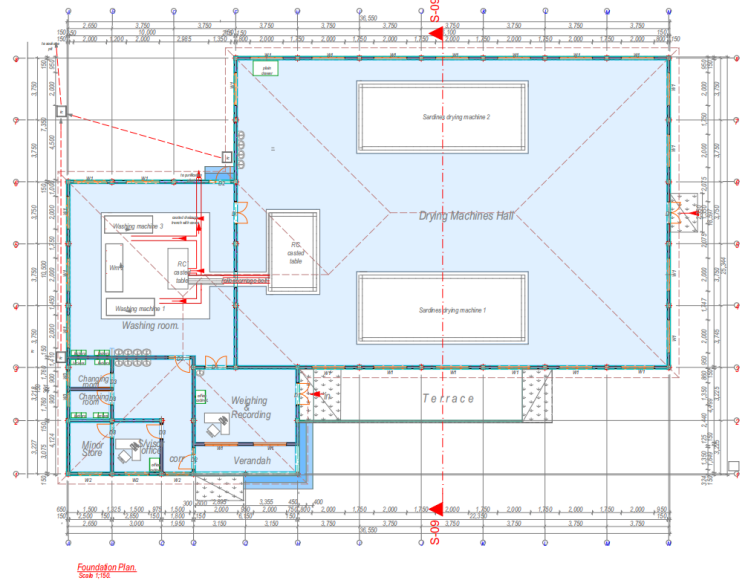
The company has a project dealing with drying and packing Sardines (*Rastrineobola Argentea*) in Mwanza Region. It introduced two modern sardines' automatic electric machines to process the sardine's products in the best quality ever. Therefore, financial support is needed to increase the quality and production capacity to meet the customers' national, regional and continental demands.

Table 5.2: Project drying and packing of Sardines (*Rastrineobola Argentea*)

| Items | Details |
|---------------------------------|--|
| Company name | Kayaga Co-Operative Society Limited (Kacoso). |
| Implementing Authority | The project is located at Mulutilima Village in Mwanza region just 35 Kilometres from Nansio District Town Center. |
| Project description | The project deals with the drying and packing of sardines silver cyprinid (<i>rastrineobola argentea</i>) and zooplanktivore sardines, as the most important fish resources in Lake Victoria. It's estimated the biomass is over 1.3 Metric Tones. The project introduced the automatic electric heavy-duty sardines drying machines with the capacity of drying from five (5) to seven (7) tonnes of sardines per day and packing into special packing materials, branding and labelling. Also, processing fresh sardines at an average of 600 Tins per weight of 10 Kilograms. The machine will increase the quality of sardines' products, reduce water pollution, and reduces losses of the sardine's catches to the sardines' fishers. |
| Infrastructure | The project land Size is about 2.5 Hectors located along the main Road from Kakukuru Fishing Center to Galu Village; the distance covered is 0.5 km from the Center of Kakukuru to the project site location. It includes supporting facilities, such as a police station, health centre, security services, telecommunication networks and connected with the National Electric Grid line. |
| Project Cost Estimates | The Sardines drying and packing project will cost \$227,069.00 in both phases as breakdown stipulated in phases. Phase I: Construction of project infrastructures: \$105,069.00, which included the construction of production block (sardines drying block), godown (sorting/storage and packaging block), purification plant (for storage of west water), water tanks stand and water tanks, and public and staff toilets and Phase II: Procurement of sardines drying machines and other accessories: \$122,000.00. The procurement of sardines drying machines, standby generator sardines washing machine, workers dressing suits, water pump, shipping and customs costs and construction of administration block with all its facilities. |
| Project Status | Construction stages: The small production block was constructed and partitioned into three rooms, (i) a weighing/washing and filtering room, (ii) a drying room with automatic sardines drying machine with a capacity of drying from 40 to 60 tins or plastic jerries of fresh sardines and (iii) packing/storage and selling rooms. |
| Financing status | The project seeks a Joint Venture partnership to finance the projects to capture the market demands and the quality of sardines products worldwide. |
| Benefits of the projects | Creates employment, source of protein, foreign exchange earnings (estimated over \$2 million annually), increase income both for the investors, the government and the community surrounds |
| Contacts | Sylvester Felix Mkondame - Chairman Email: kacosokayaga822@gmail.com P. O. Box 213, Nansio-Ukerewe - Mwanza Region. Mobile: +255782245690 & +255676649826 |



Picture 5.1: Development of modern sardines packing, processing and labelling infrastructures

| | | |
|---|--|--|
| <p>The traditional/local way of drying the sardines</p>  | <p>A modern way of processing, packing and storage</p> | |
| | <p>Administration Block</p>  | <p>Sorting and Storage</p>  |
| <p>Production Building-Map</p>  | | <p>Purification Plant</p>  |

Source: KACOSO, 2023.

5.2.2. Star City Project (Special Economic Zone)

Table 5.3 indicates the special economic zone designated/allocated for accommodation, real estate, commercial buildings, residential houses, logistics, and dry ports areas. The project is located in Morogoro Region.

Table 5.3: Star City Project

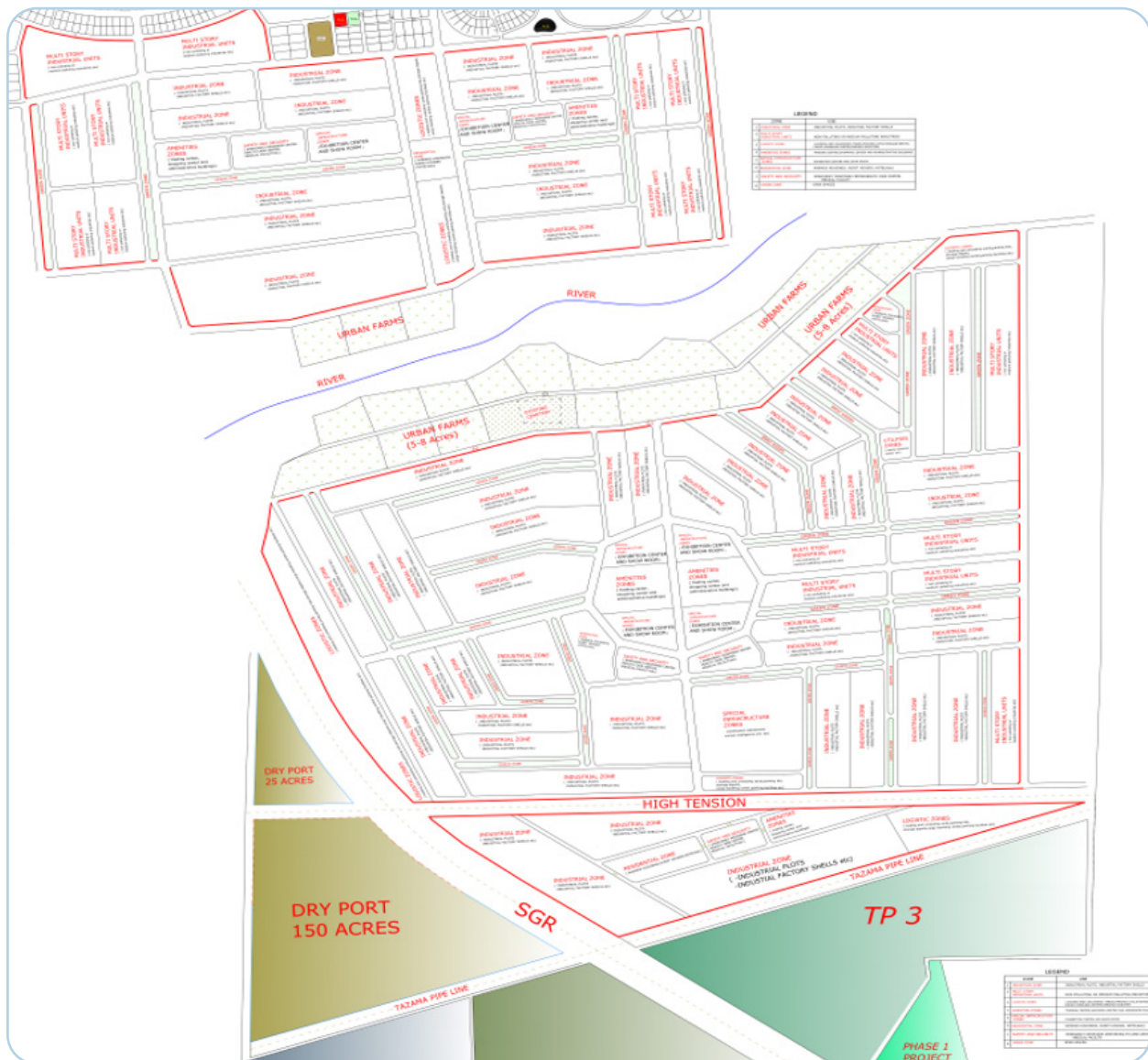
| Items | Details |
|--------------------------------|---|
| Company Name | Star Infrastructure Development (T) Ltd (SIDTL) |
| Location of the Project | The project is located within Morogoro City, Morogoro Region, the Street/Village: The project site is on the Dar- Mbeya Highway within Morogoro town. |
| Project Name | Star City Project (Special Economic Zone) |
| Project Description | The size of the project is approximately 5300 acres. The planned area is for real estate business - commercial or other economic sectors and designated as Special Economic Zone governed by Export Processing Zones Authority (EPZA). The project also includes a proposed Special Economic Zone industrial plan measuring 2000 acres, including dry port provision. The Star City will sell the plots to prospective investors looking to develop and undertake industrial, commercial and residential township projects. |
| Infrastructure | Phase I: Approximately 300 acres have already started (commercial, commercial/residential, residential, petrol stations, hotels public buildings). The project is alongside the national highway and Standard Gauge Railway (SGR). Also, electricity and water infrastructures are available. Phase II will include residential and commercial plots and shall commence soon. |
| Project Cost Estimates | It will depend on the plot area the investors require, business case, capacity, technology etc. |
| Project Status | The first phase has been surveyed and approved. |
| Financing Status | There are no financial commitments, but the Investor(s) will be required to secure funds to finance the project through equity or loans from the financial institution. |
| Contact Person | Jeru Kasika Project Manager E-mail: gm@starcity.co.tz Mobile: +255 783 278 787 |

Picture 5.2: EPZ layout-map for Star Infrastructure Development (T) in Morogoro Region.



See More pictures: <https://photos.app.goo.gl/1p3zaWswfeU9jHPKA>

Picture 5.3: Aerial Photograph of the Star-City Special Economic Zone Located at Tungi in Morogoro Region



5.3. REGIONAL INVESTMENT OPPORTUNITIES⁵

Regions are blessed with different endowments in the different sectors such as agriculture, forestry, fishing, mining and quarrying, manufacturing, real estate, tourism, education, administration and supportive services, transport and storage, sewage and water management, construction, information and communication, financial and insurance, human health and social welfare etc. There are enormous investment opportunities/ hanging fruits in these sectors where potential investors are highly encouraged to invest. The investors will be back-up by strong government, political stability, security, macroeconomic stability, developed infrastructures, legal and regulatory frameworks. The Investment profiles for untapped investment opportunities in Dar es Salaam, Mwanza, Mbeya, Dodoma, and Kilimanjaro regions are presented in Table 5.4, 5.5, 5.6, 5.7 and 5.8 respectively.

⁵ <https://esfor.tz/index.php/regional-investment-guides/>

Table 5. 4: Investment Opportunities in Dar es Salaam Region

| Area | Investment opportunities | Size (Ha) | Existing Infrastructure |
|--|---|-----------|--|
| Dar Es Salaam City Council (Jangwani, Buguruni, Ilala, Chikichi, Lukoni and Chanika) | Contraction of Dar es Salaam City Park | 509.55 | Strategic location and economic infrastructures, such as the Dar es Salaam port, roads, railway-SGR, electricity, Airport-JNIA, water supply, natural resources (beautiful beaches, marine reserves, unique ecosystem forests), land for investment, health facilities, etc. |
| | Construction of modern market | | |
| | Building of a modern market, banks, storage facilities, shopping malls, and parking lots for loading and offloading agricultural products | | |
| | Building a modern bus stand | | |
| | Establishment of an animal zoo | | |
| Kigamboni Municipal Council (Kisarawe, Pemba Mnazi, Buyuni, Mji Mwema, Gezaulole, Kigamboni) | Establishment a facility for shipping and shipping repairing services | 1247.78 | |
| | Building a fish-processing plant, a factory for producing medical laboratory equipment and supplies, tourist hotels etc | | |
| | Construction of shopping malls | | |
| | Construction of industries especially at Kisarawe II | | |
| | Construction of a modern wholesale market | | |
| | Building a modern fish market | | |
| | Building a modern bus stand | | |
| | Establish s parking facility for heavy trucks (lorry park) | | |
| | Establish modern agriculture practices. | | |
| | Establishing boat riding, sport fishing, recreation facilities, tourist hotel | | |
| | Construction of solid wastes management facility | | |
| Kinondoni Municipal Council (Mabwepande, Bunju, Mbweni, Boko, Tegeta, Kawei, Mbezi) | Establishment of specialized skills development institutes | 491.3 | |
| | Construction of modern market | | |
| | Establishing a modern fish market | | |
| | Construction of recreation centre | | |
| | Building modern abattoir | | |
| | Building of tourist hotels | | |
| | Construction of a modern bus stand | | |
| | Construction of solid wastes management facility | | |



| Area | Investment opportunities | Size (Ha) | Existing Infrastructure |
|---|--|-----------|-------------------------|
| Ubungo Municipal Council (Mbezi Luis, Kwembe, Ubungo Industrial Area) | Building a factory for producing packing materials | 133.3 | |
| | Construction Modern market | | |
| | Establishing a real estate management facility | | |
| | Construction modern abattoir | | |
| | Construction of shopping mall | | |
| | Construction of solid wastes management facility | | |
| Temeke Municipal Council (Mbagala, Tandika, Tazara, Chamazi, Toangoma) | Building Modern Markets | 133.3 | |
| | Construction bus stand | | |
| | Establishing a modern sports arena | | |
| <p>Regional Commissioner Post Office Box 5429, Kigogo Rd, Dar es Salaam Telephone: +255 22 2203158 & +255 22 2203156 Website: https://www.dsm.go.tz E-mail: ras@dsm.go.tz https://www.google.com/maps/@-6.7695912,39.254291,11z?entry=ttu</p> | | | |

Table 5. 5: Investment Opportunities in Mwanza Region

| Area | Investment opportunities in Industrial Parks Development | Size (Ha) | Existing Infrastructure |
|---|--|-----------|---|
| Mwanza City Council, Ilemela Municipal Council, Magu DC, Kwimba DC, Misungwi DC, Sengerema DC and Buchosa DC | Construction of Agro-processing Factories Cluster: Construction of Plants for value addition, cold storage facilities, secondary processing, meat processing and packaging, milling and packaging of grain and cassava flour, cotton ginning factories, oilseed processing, packaging materials, hatchery machines and milk processing. | 7,155.8ha | Strategic location and economic infrastructures, such as the lake port of Mwanza, roads, central line railway and the developing Standard Gauge railway- SGR, electricity, the Airport, water supply, natural resources, land for investment, health facilities, etc. |
| | Manufacturing Industrial Cluster: Construction of Plants for cotton, leather (tanneries), minerals, timber, cement manufacturing as well as recycling industry. | | |
| | Assembling cluster: Assembly, repackaging, machinery, equipment, and other industrial goods for value addition. like farm machinery and implements, abattoirs equipment. | | |
| | Pharmaceuticals: Drugs and medical equipment manufacturing in Misungwi and Ilemela among newest investments in the region. | | |
| | Forest and Timber Products: High potential in Buchosa district council to produce chipboards, plywood, fiberboard, furniture, poles. Also potential for beekeeping industry development | | |
| <p>Regional Administrative Secretary, Post Office Box 119, 33180 Mwanza Telephone: +255 28 250 1037 Website: https://www.mwanza.go.tz E-mail: ras.mwanza@tamisemi.go.tz</p> | | | |

Table 5. 6: Investment Opportunities in Mbeya Region

| Area | Investment opportunities in Industrial Parks Development | Size (Ha) | Existing Infrastructure |
|---|--|-----------|--|
| Mbeya City Council [Old Mbeya Airport Area] | Construction of Shopping Mall, Retails and offices | 4.73 | Strategic location and easily accessible by tarmac road, reliable water supply, Reliable supply of electricity from the national Grid |
| | Construction of recreation centre | | |
| Mbeya City Council (Songwe Satellite) | Construction of Shopping Mall, Retails and offices | 64.7 | The area is in a strategic location, adjacent to a main road, near to Songwe airport, , reliable water supply, Reliable supply of electricity from the national Grid |
| | Construction of Petrol Stations | | |
| | Building of tourist Hotels and restaurants | | |
| | Construction of cold storage facilities | | |
| | Construction of industries eg. Manufacturing of packaging materials, agro-processing, meat processing and packaging. | | |
| Mbeya District Council (Inyara Area) | Construction of Shopping Mall, Retails and offices | 64.7 | |
| | Construction of Petrol Stations | | |
| | Building of tourist Hotels and restaurants | | |
| | Construction of industries eg. Manufacturing of packaging materials, agro processing, meat processing and packaging, | | |
| | Construction of solid wastes management facility | | |
| Regional Commissioner Post Office Box 754, Uzunguni Rd, Mbeya E-mail: ras@mbeya.go.tz | | | |



Table 5. 7: Investment Opportunities in Dodoma Region

| Area | Investment opportunities in Industrial Parks Development | Size (Ha) | Existing Infrastructure |
|---|---|-----------|--|
| Investment in the Central Business District (CBD) [Uhindini , National Capital Centre (NCC), Iyumbu New Town Centre Area, Dodoma City Council & Chamwino District Council area. | Building shopping malls/super markets, residential and office buildings and modern markets. | 415.85 | Presence of ipotential facilities like Grid electricity connection, c o m m u n i c a t i o n networks, tarmac road, and financial services. |
| Chamwino District Council (Chinangali II and Nagawai City) | Production of Grapes | 343 | |
| Kondo District Council | Sunflower farming under contract farming and establishing an oil processing industry | 17,640 | |
| Mpwapwa District Council [Mpwapwa urban, Chipogoro, Kibakwe, Gullwe, Mima , Lumuma, Mlembule | Construction of warehouse for agricultural produce. | | |
| Chemba District Council | Sunflower farming under contract farming and establishing an oil processing industry; | 2.8 | |
| Regional Commissioner Post Office Box 914 DODOMA, Jengo la Mkapa (Mkapa House) Barabara ya Hospitali ya Mkoa Telephone: +255 26 232 4343/232 Fax: +255 26 232 0046/232 0121 Email: ras@dodoma.go.tz | | | |

Table 5. 8: Investment Opportunities in Kilimanjaro Region

| SN | Area | Investment Opportunities | Size (Ha) | Existing Infrastructure |
|-------------------------------|--|---|-----------|--|
| Same District Council | | | | Nearby- Kilimanjaro Airport, electricity and water supply, natural resources, health facilities, etc |
| | Makanya, Kirinjiko Mwembe Nasuro Stesheni Ward, Muhuhu | <ul style="list-style-type: none"> • Establishment of small industries • Construction of arcade/ souk and lavatories along Moshi -Arusha Highway to serve the public • Construction of a market for small and medium entrepreneurs | 4202.8 | |
| Contact | District Executive Director, P. O. Box 138, Same – Kilimanjaro Phone +255272758034; 0717657681, E-mail: ded@samedc.go.tz | | | |
| Moshi District Council | | | | |
| | Makuyuni Ward, Njia panda, Kiru Vunyo Kusini | Construction of international market | 191.66 | |

| SN | Area | Investment Opportunities | Size (Ha) | Existing Infrastructure |
|-------------------------------|---|---|---------------|-------------------------|
| Rombo District Council | | | | |
| | Holili town, Kidondoni Chala, Kwandele Shimbi Mashariki, Mkuu town, Keni Mashati, Kingachi, Motamburu - Tarakea | <ul style="list-style-type: none"> • Construction of bus stand • Construction of a market • Establishment of small industries • Construction of recreation grounds | 23.619 | |
| Contact | District Executive Director Rombo District Council P. O. Box 52, Rombo, KILIMANJARO Tel: +255 27 2757101 Email: info.ded@rombodc.go.tz | | | |
| Hai District | | | | |
| | 463 EPZA, Opposite KIA, Hai HQ, Kimashuku | <ul style="list-style-type: none"> • Establishment of hotel • Establishment of agro-processing industries • Construction of shopping malls • Construction of small industries | 496 | |
| Siha District | | | | |
| | Ngarenairobi | <ul style="list-style-type: none"> • Construction of sports Area • Construction of Hospital | 8331 | |
| Contact | District Executive Director, Siha District Council District Executive Director Siha District Council, P. O. Box 129, Siha, KILIMANJARO Tel: 027-2970677, +255 622 643 108 Email: ded@sihadc.go.tz | | | |
| Mwanga District | | | | |
| | Mtalan'ga Village, Mgagao Village, Nyabinda Village, Kirya Village, Kiti cha Mungu Village, Kagongo Village, Handeni Village | <ul style="list-style-type: none"> • Construction of small industries • Construction of abattoir and small industries • Establishment of tourist hotels | 1575.1 | |
| Contact | District Executive Director Mwanga District Council Mwanga, KILIMANJARO Tel: +255 027 272974343, 0652955559 Email: ded@mwangadc.go.tz | | | |



| SN | Area | Investment Opportunities | Size (Ha) | Existing Infrastructure |
|---------------------------|--|---|-------------------|-------------------------|
| Moshi Municipality | | | | |
| | Pasua, Mjohoroni, Kilimanjaro, Bondeni, Soweto, Mawezi, Miembeni, Bondeni | <ul style="list-style-type: none"> • Construction of apartments • Establishment of hotel • Construction of Commercial complex • Construction of Modern abattoir • Construction of Sports Area and car Parking • Construction of Modern market | 51,140.268 | |
| Contact | District Executive Director Moshi Municipality P. O. Box 138, Moshi, KILIMANJARO Tel: +255 2752344, +255 027 275444372/4, 0784746320 E-mail: md@moshimc.go.tz | | | |

5.4. INVESTMENTS FOR SUSTAINABLE DEVELOPMENT IN TANZANIA - THE SDG INVESTOR MAP⁶

Sustainable Development Goals (SDG) Investments Tanzania Platform provides data, information and insights on investment opportunities with the potential to contribute to sustainable development in Tanzania. The platforms developed by the United Nations Development Programmes (UNDP) and imbedded in the Tanzania Investment Centre's website. The SDG-Investor Map identified 13 investment opportunities in Tanzania in five priority sectors as indicated in the Table 5.9.

Table 5.9: Investment opportunities addressing SDGs and national plans

| Priority Sector | Subsectors | Investment Opportunity Area |
|-----------------------------------|----------------------------|---|
| Food and Beverage (Agriculture) | Food and Agriculture | <ul style="list-style-type: none"> • Fruit and Vegetable Processing • Edible Oil Production • High-Value Leather Manufacturing |
| Renewables and Alternative Energy | Alternative Energy | <ul style="list-style-type: none"> • Renewable Energy Irrigation • Rooftop Solar Systems |
| Infrastructure | Real Estate | • Affordable Housing Finance |
| | Waste Management | • Solid and E-waste Management |
| | Infrastructure | • Horticulture Storage and Transport Infrastructure |
| Education | Formal Education | <ul style="list-style-type: none"> • Low to Mid-fee Schools • Affordable Day Care Centers |
| | Education Infrastructure | • TVET and Polytechnic Centers |
| Services | Hospitality and Recreation | <ul style="list-style-type: none"> • Community Based Tourism Products • Sustainable Tourism Infrastructure |

Source: <https://www.undp.org/tanzania/publications/tanzania-sdgs-investor-map>

⁶ <https://sdg.tic.go.tz/>

SECTION SIX STAKEHOLDERS' TESTIMONIALS



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“I want to express my utmost satisfaction and appreciation for the exceptional investment and TIC (Tanzania Investment Centre) facilitation services. As the Managing Director of a prominent Sapphire Float Glass manufacturing company in Tanzania, I have had the pleasure of working closely with your team and witnessing the incredible value they bring to us. TIC has consistently displayed professionalism, expertise, and a strong commitment to our success. The seamless facilitation and guidance we received throughout the entire process have been truly outstanding. One of the most impressive aspects was their in-depth knowledge of the local investment climate and the intricate TIC procedures. Their team demonstrated remarkable proficiency in understanding our unique business needs and translating them into actionable plans. Their ability to anticipate challenges and provide strategic solutions was instrumental in streamlining our investment journey. I look forward to the opportunity to work together again in the future as we continue to expand our operations in Tanzania.”

-Jack Feng, Managing Director, Sapphire Float Glass (Tanzania) Co. Limited



“

*“The Tanzania Investment Centre (TIC) is very resourceful and has been instrumental in enabling me as lawyer gather relevant data and information for purposes of research in relation to the investment climate in Tanzania and also in matters concerning the role and functions of the different institutions which it facilitates under its umbrella as a one stop investment center. Notably I have consolidated this data and written the **“Comprehensive Issues of Employment and Labour Law: Practice of modern business in Tanzania”**. The book deals with all aspects of employment and labour but specifically deals with the activities under the TIC where a chapter is dedicated to how they facilitate matters of employment and immigration for non-citizens wishing to work and invest in Tanzania. As a service provider to various investors indeed the services offered by TIC are top notch and have made compliance by businesses in Tanzania very much more effective”*

- Adv. Ally M. Kileo, Managing Advocate, MDM Law Group - Dar-es-Salaam, Tanzania



“

“As one of the largest local Investors in the Hospitality and Tourism Industry in the Country, we are very happy to work with Tanzania Investment Centre (TIC) for all our current and upcoming investment projects. As a one-stop Centre, not only have they assisted/facilitated our various projects, but they have also been instrumental in assisting and resolving any challenges with the relevant authorities whenever they arise. We strongly believe that under the able leadership of H.E Dr Samia Suluhu Hassan – President of the United Republic of Tanzania, and the vital role played by TIC with its efficient team members, we can only expect an increased number of investments in the Country (both local and foreign) and further opening up of the economy.” Truly exciting times...!

- Zulfikar Ismail, Director, Wellworth Group of Companies

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“In the process of acquiring land for the expansion of Sifa Tanzania Company Ltd, the involvement of TIC as advisor and facilitator in Land acquisition brought about a positive impact for the company’s expansion.

Throughout the process we were served professionally and comfortably in the essence of the policy for its existence in the government of the United Republic of Tanzania.”

- Juma Almas Mabakila, CEO and Chairman, Sifa Tanzania Company Limited

“

“ITRACOM has benefited a great deal from the positive support we received from the Tanzanian Government under the leadership of Her Excellency Dr Samia Suluhu Hassan. With the help from TIC in July 2021, we managed to start building our first fertilizers plant and by the end of 2022 production was already started. We’re currently finishing our first project to build the remaining of 4 fertilizers plants in Dodoma and after, we’re planning to work with TIC in other potential projects that we’re already interested in. TIC has been of great help and support to ITRACOM Fertilizers Limited. It was almost a 24/7 support from the TIC team, which made IFL speedy construction go smoothly.”

- Rubenga Samson, Country Representative, ITRACOM Fertilizers Limited





“Industrial growth is the main drive of growth of any economy. I commend the Sixth Phase Government under the leadership of President Dr. Samia Suluhu Hassan for the aggressive drive-in promoting industrialization in the country. In support of the industrial growth agenda, SINO-TAN embarked on establishment of a big and modern Industrial Park in Kibaha district. We strongly appreciate the assurance and support by Tanzania government through investing in infrastructure that connects the Park to the sourced of raw materials and the market. This makes the Park competitive in the region. We also strongly appreciate TIC for the tireless support in all matters related to the government and connecting potential investors to the Park. With these investments and government’s support it is apparent that Tanzania will harness her potential as the regional economic hub”

- Janson Huang, Chairman, Sino- Tan Kibaha Industrial Park Limited



“First and fore mostly, I applaud H.E. Dr. Samia Suluhu Hassan-The President of United Republic of Tanzania, for her efforts taken to reposition Tanzania on the Preferred Country of Investment Global Map.

Over the years company has reaped the benefits of a streamlined process in getting all the sectorial approvals and permits via the Tanzania Investment Centre (TIC). In addition to the services offered, the team reverts promptly to any queries a member may have, and on various occasions have linked us with the many Entities that they are affiliated with. I cannot encourage enough, any Investment company that meets the registration criteria to register with TIC to unleash the full potential of Opportunities in and Success at doing Business in Tanzania! Kazi lendelee!

- Aurena Fernandes, Company Manager, Tanzoz Minerals Ltd/ Lake Victoria Gold, Australia



“When any investors reach Tanzania, they should immediately finalize Tanzania Investment Centre (TIC) membership, because if you need any information or services about the government, you will get everything under one roof at TIC. We are very thankful to TIC. When we needed information to expand to other regions, they helped us. Too much thanks, TIC.”

- Seyit Ali Azetekin, Director, Turkey Window Line Company Limited





“TIC’s commitment to facilitating investments went beyond mere guidance. They actively engaged with key stakeholders to address any concerns or challenges that arose during investment process. From the moment I approached TIC, I was impressed by their professionalism and efficiency to promoting investment opportunities in Tanzania. This collaborative approach not only fostered a supportive and enabling environment but also helped build trust and confidence in my investment venture. I wholeheartedly recommend TIC to any investor looking to capitalize on the vast potential that Tanzania has to offer. Thank you, TIC, for being an invaluable partner in my investment success.”

- Prem Ahuja, Managing Director, Fortune Cement (T) Company Limited



“M/s S J Sugar Tanzania appreciates the support and guidance that we have received from the very beginning. I credit a large part of our company success in the region to all of the continues support from Government of Tanzania, Specially Tanzania Investment Centre (TIC), In 2019 S J Sugar Tanzania commencement of our first project in Tanzania. TIC is valuable resource to execute the project working in Tanzania. They provide a potential business experience to investor’s. Further S J Sugar Tanzania wanted to develop large scale sugarcane plantation and sugar manufacturing in Tanzania region. TIC is an efficient all in one office that accompanies the investor from initial counseling to business registration, facilitation and advice for future. Also, TIC intervenes and assists us with Local Government Authorities in project bottlenecks. This achievement is attributed to our exciting growth of trade in Tanzania. The great achievement would not have been possible without the support and facilitation from TIC.”

- Mrs. Meera H Ghadigaonkar , Director, S J Sugar Tanzania PVT Limited



“Udzungwa Corridor Limited, a \$35 million, 7,500-hectare reforestation project to produce carbon credits, appreciates the attentiveness and assistance that the Tanzania Investment Centre has shown our company since we registered in 2022, the first year of our project. The TIC was very helpful in getting one director work and residence permits. We appreciate the competence and the commitment the TIC has demonstrated.”

- Carter Coleman, Chairman, Udzungwa Corridor Limited

PICTURES



The South African Ambassador to Tanzania, HE Ms. Naluthondo Mayende Malepe paid a courtesy call on the new Executive Director of the Tanzania Investment Centre, Mr. Gilead Teri. The two sides reaffirmed their commitment to supporting investors from South Africa.



The TIC welcomed the Australian Trade Commissioner to Africa, Mr. Scott Morriss (3rd Left) who paid a courtesy visit at the Tanzania Investment Centre. This was a great initiative to bring up more Australian investors to Tanzania.



The Ambassador of the Kingdom of Netherlands in Tanzania, H.E Wiebe de Boer when he visited the TIC's Booth during the Tanzania Cultural Day Event held in The Hague, Netherlands



CALL FOR INVESTMENT PROPOSAL FROM POTENTIAL INVESTORS FOR THE OIL PALM PLANTATION AND OTHER CROPS AT TIC FARM No. 206 AT LUGUFU (10,249.76Ha) IN KIGOMA REGION

The government of the United Republic of Tanzania, through the Tanzania Investment Centre (TIC), has allocated **10,249.76 Hectares** of land in Kigoma Region for investment in Oil Palm plantation, palm oil processing and other crops cultivation. The farm No. 206 is located at Lugufu in Uvinza District Council-Kigoma Region.

Through the Tanzania's Five years Strategic Development Plan initiative to reduce domestic gap on edible oil supply, the government has offered this land for that purpose and is looking for a suitable investor to implement the project. The land allocation process will be completed through TIC approved land bank allocation manual in a competitive manner. TIC therefore invites potential domestic and foreign investors to submit information and project proposal indicating that they are qualified to invest in this land as follows;

1. Technical and financial capability in agricultural commodity cultivation, processing and marketing experience in the past five (5) years supported by company audited financial statements specifically to indicate;
 - i. Quantum of current land area under cultivation;
 - ii. Quantum of agricultural commodity cultivated;
 - iii. Quantum of agricultural commodity processed/produced;
 - iv. Linkages with the market to sell value added agricultural commodity and quantum of processed commodity sold;
 - v. Experience to develop and implement out-grower schemes which bring about an identifiable improvement in the livelihoods of the out-growers; and
 - vi. Company Net Worth for the previous five (5) financial years
2. Lugufu Oil Palm Plantation project proposal indicating project scope, implementation timelines during establishment and operations, investment capital breakdown, evidence of sufficient funding for the project, projected financial statements and other project economic benefits.

Successful developer upon payment of statutory government land fees shall be granted a long-term lease "as is, where is" basis that will feature specific project agreed development conditions, timelines and developer shall arrange financing for the project without providing recourse to land unless the project development has attained 60% of the TIC approved total investment cost as per Certificate of Incentives. The proposal should therefore indicate lease rental fee to the land lord.

The Developer, for the performance of its obligations during the Implementation (Phase I) and Operation (Phase II) periods shall provide an irrevocable and unconditional performance guarantee from a Bank for a sum to be agreed between TIC and the Developer.

Applicants who had earlier on submitted their proposal for the same farm are also invited to submit their application in-line with the requirements of this notice.

The deadline for application submission is on **Thursday 31st August 2023 at 02:00pm (EAT). The hard copy of the proposal should be submitted to:**

Executive Director,
Tanzania Investment Centre (Head Office)
Shaaban Robert Street, 9A & B,
P.O. Box 938,
Dar es Salaam,
Tanzania.

Further enquiries should be communicated by **E-mail on info@tic.go.tz**





TANZANIA INVESTMENT CENTRE

CALL FOR CONCEPT NOTE FROM POTENTIAL INVESTORS FOR THE DEVELOPMENT AND OPERATION OF A COMMERCIAL COMPLEX AND TOURISM INFRASTRUCTURE AT KIMANDOLU IN ARUSHA MUNICIPALITY

The Government of the United Republic of Tanzania, through the Tanzania Investment Centre (TIC), has allocated 47,324 square metres of land for investment in commercial building and tourism infrastructure development opportunity at Kimandolu, in Arusha Municipality.

Kimandolu is located approximately 5 kilometres from Arusha City centre, accessible through old Moshi tarmac road and it is situated alongside the old Moshi Road. With ideal tourism climatic conditions, high demand of commercial building infrastructure and tourism facilities, Arusha City is well positioned to serve the growing demand of tourist hotel beds, residential apartment and office accommodation demand-supply gap in the Northern tourist/ Commercial circuit

Through the Tanzania's five years strategic development plan initiative, commercial developers stand to gain from complimentary investments opportunities by private investors in infrastructure and tourism sector.

Tanzania Investment Act, 2022 mandates TIC to identify investment sites, estates or land together with associated facilities of any sites, estates or land for the purposes of investors and investments in general. The title deed of the Kimandolu site is secured by TIC from the Ministry of land and human settlements and the whole land is under TIC land bank.

TIC is now inviting Concept Notes from Investors/ Developers who are interested to invest in commercial complex and tourism investment to submit their concept notes to invest and develop Kimandolu TIC site.

The investment site is available at Plot No. 144/2/1 Block "GG" situated at Kimandolu in Arusha Municipality with 47,324 square metres

The preliminary evaluation criteria for the Concept Note are as follows:

- i. Quality of the concept note and proposed project/investment;
- ii. Alignment to national priorities: Vision 2025 and the 5-year Development Plan;
- iii. Evidence of current financial capacity for the prospective investor;
- iv. Investor track record or experience in undertaking similar projects; and
- v. Project proposal indicating project scope, implementation timelines during establishment and operations, investment capital breakdown, evidence of sufficient funding for the project, projected financial statements, project economic benefits to the surrounding community and the Government at large including jobs to be created and government revenues.

Successful developer shall upon payment of statutory government land fees be granted a long- term lease on "as is, where is" basis that will feature specific project agreed development conditions, timelines and the developer shall arrange financing for the project without providing recourse to land unless the project development has attained 60% of the TIC approved total investment cost as per Certificate of Incentives. The proposal should therefore indicate lease rental fee to the land lord.

The developer, for the performance of its obligations during the Implementation (Phase I) and Operation (Phase II) periods shall provide an irrevocable and unconditional performance guarantee from a reputable bank for a sum to be agreed between TIC and the developer.

The deadline for Concept Note submission shall be on **Thursday 14th September, 2023 at 02:00PM (EAT)**. The hard copy of the proposal should be submitted to;

**Executive Director,
Tanzania Investment Centre (Head Office),
Shaaban Robert Street, 9A & B,
P.O Box 938, Dar es Salaam,
Tanzania.**

Please note that, late submission will not be accepted.

The proposal must be clearly marked: **Concept Note for commercial complex and tourism infrastructure at TIC Kimandolu Arusha Site.**

Further enquiry should be communicated by E-mail on info@tic.go.tz



THE UNITED REPUBLIC OF TANZANIA
PRESIDENT'S OFFICE - INVESTMENT

TANZANIA INVESTMENT CENTRE



SCAN FOR INVESTMENT INFORMATION



OVERVIEW OF THE TANZANIA
INVESTMENT CLIMATE



TANZANIA MAINLAND AND
ZANZIBAR INVESTMENT
PROMOTION VIDEO



PUBLIC SECTOR PROJECTS
SEEKING JOINT VENTURE
PARTNERSHIPS



PRIVATE SECTOR PROJECTS
SEEKING JOINT VENTURE
PARTNERSHIPS

TANZANIA INVESTMENT CENTRE, P.O. BOX 938, SHAABAN ROBERT STREET, DAR ES SALAAM



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Tanzania Investment Centre



Uwekezaji Tv





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